

PTM 31 December 2011 Half-Yearly Results Analyst Briefing

17 February 2012

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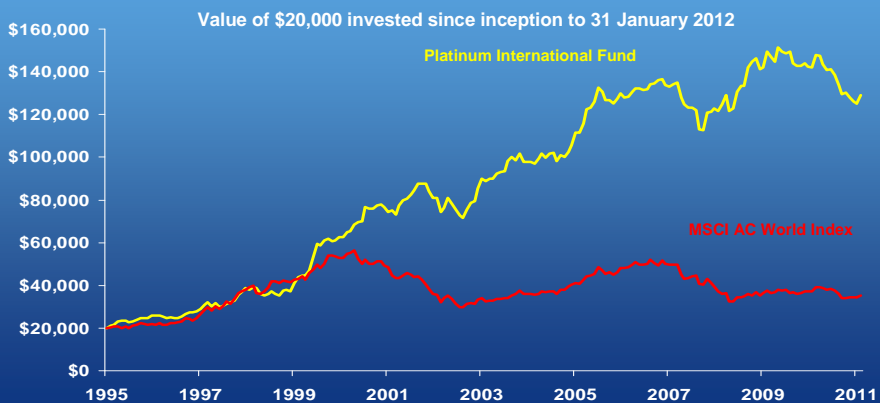
Platinum Asset Management Limited



Platinum International Fund Performance

Performance (% compound pa) to 31 January 2012

	3 mths	1 yr	3 yrs	5 yrs	Since Inception
International Fund	0.9	-12.7	0.0	-0.5	11.8
MSCI All Country World Net Index	2.3	-9.4	-0.9	-7.1	3.4

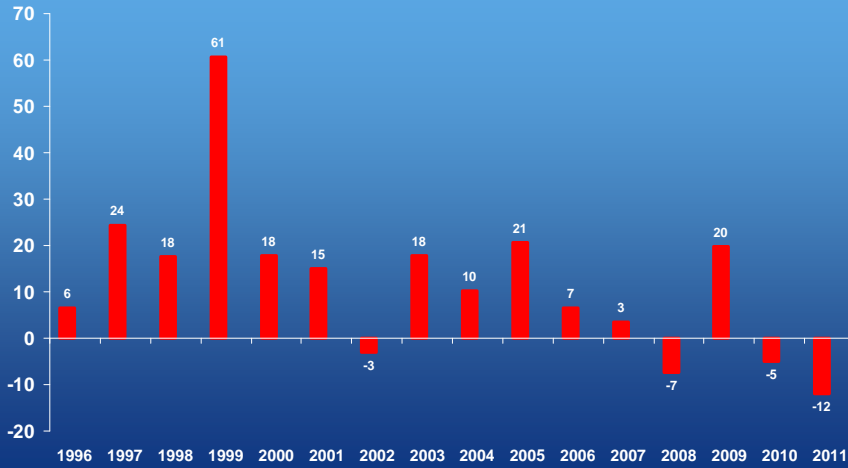


Source: Platinum, MSCI



Platinum International Fund Performance

Yearly returns to 31 December, %



Source: Platinum



Attribution (12 months to 31 December 2011)

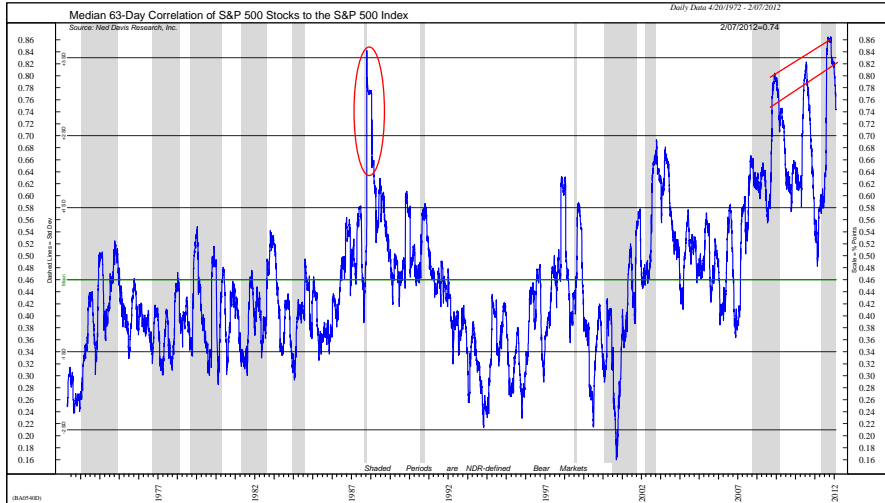
The poor performance of the flagship fund, the Platinum International Fund, related to our particular investment style of looking for aberrations/neglect.

- Composition of the portfolio very different to the MSCI World Index.
- In previous weak markets, our long exposure to stocks tended to also behave poorly, however, the shorts usually added value. This year only a +2% contribution from the shorts.
- Our cyclical companies (materials, financials etc) performed poorly having sold off further from historically low valuations to ultra-low valuations.

Error of timing rather than having bought poor companies - subsequently increased our exposures to these stocks.



Correlation of S&P500 stocks to the S&P500 Index (Median 63 day)



Source: Ned Davis Research Inc



Peer comparison (% compound pa, to 31 December 2011)

	1 yr	3 yrs	5 yrs
Platinum International	-12.0	0.1	-0.8
MSCI AC World Net Index	-7.4	-1.5	-7.0
Composite Average Returns	-7.6	0.3	-7.1
Aberdeen Actively Hedged Int'l Equity	0.1	1.2	-5.2
Advance w/s Int'l Multi Blend	-6.0	1.9	-6.5
AXA w/s Global Equity Growth	-9.5	-4.4	-12.6
AXA w/s Global Equity Value	-14.5	-6.5	-14.8
BT International	-5.1	-1.9	-9.0
Dimensional Strategic Int'l Equity Trust	-7.4	5.9	
DWS Global Equity Thematic	-14.1	-1.8	-9.4
Five Oceans w/s World	-4.5	1.6	-0.3
GMO Global Equity	-3.3	-3.2	-7.7
Hunter Hall Value Growth	-16.1	7.9	-3.7
K2 Select Int'l Absolute Return	-12.3	8.0	2.2
Magellan Global	9.8	6.2	
MLC Global Share	-6.9	-0.8	-8.4
Perpetual w/s International	-3.1	-5.4	-7.5
PM Capital Absolute Performance	-19.7	1.7	-12.9
Walter Scott Global Equity	-2.5	-1.0	-3.4
Zurich Global Thematic Share	-6.4	-3.4	-5.2

Source: Platinum, MSCI, Fund Managers' Websites and Morningstar



PTM Half-Yearly Results (as at 31 December 2011)

Total revenue	down 15%	\$115mn
Net profit after tax	down 14%	\$67mn
		<u>2010 comparison</u>
Diluted EPS	11.96 cps	(13.37 cps)
Dividend:	8 cps	(10 cps)
Leaves cash on deposit at	\$174 mn	(\$163 mn)

Source: Platinum



PTM Half-Yearly Results

	Dec 2011	Dec 2010	\$ chg	% chg
	<u>\$mn</u>			
Management and admin fees	109.8	124.4	-14.6	-12
Performance fees	0.3	5.3	-5.0	-95
Interest income	6.2	5.7	0.5	8
Net Gains/(Losses) on FX, FA & Other Income	-0.9	-0.5	-0.4	-77
Total Revenue	115.4	134.9	-19.5	-14
Staff costs	6.8	6.0	0.8	13
Custody and unit registry costs	5.3	6.2	-0.9	-15
Share-based payments	1.4	3.0	-1.6	-53
Business development costs	2.5	2.4	0.1	3
Other costs	4.2	3.9	0.3	9
Total Costs	20.2	21.5	-1.3	-6
Pre Tax Profit	95.2	113.4	-18.2	-16
Net Profit After Tax	67.2	78.4	-11.2	-14
Diluted EPS	11.96 cps	13.37 cps		-11
Average FUM	16.2bn	18.2bn		-11
Total no. of shares - issued	561.3mn	561.3mn		
- options	25.3mn	25.3mn		

Source: Platinum



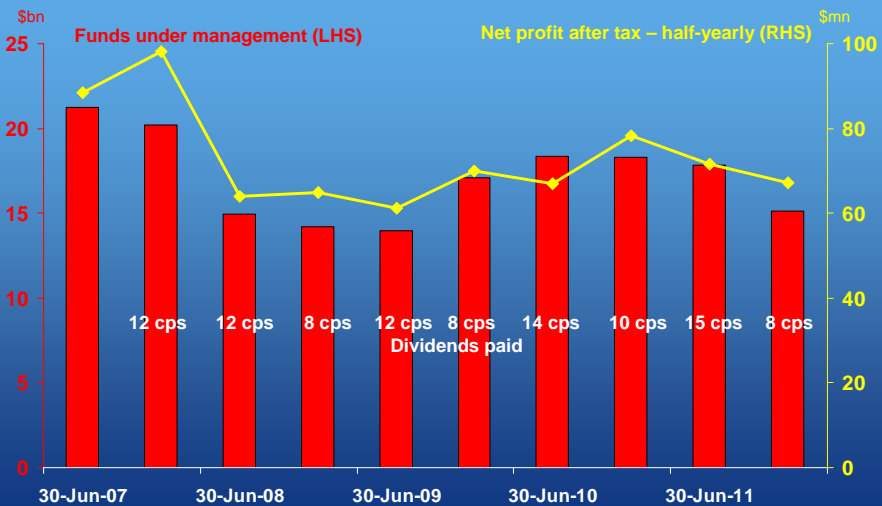
Funds Under Management (\$mn to 31 December 2011)

Funds	Opening Balance (1 July 2011)	Flows	Investment Performance	Closing Balance (31 December 2011)
Platinum Trust Funds	13,042	(867)	(1,310)	10,865
MLC Platinum Global Fund	1,239	(148)	(127)	964
Management Fee Mandates	1,726	24	(193)	1,557
"Relative" Performance Mandates	1,277	82	(166)	1,193
"Absolute" Performance Mandates	531	101	(68)	564
TOTAL	17,815	(808)	(1,864)	15,143

Source: Platinum



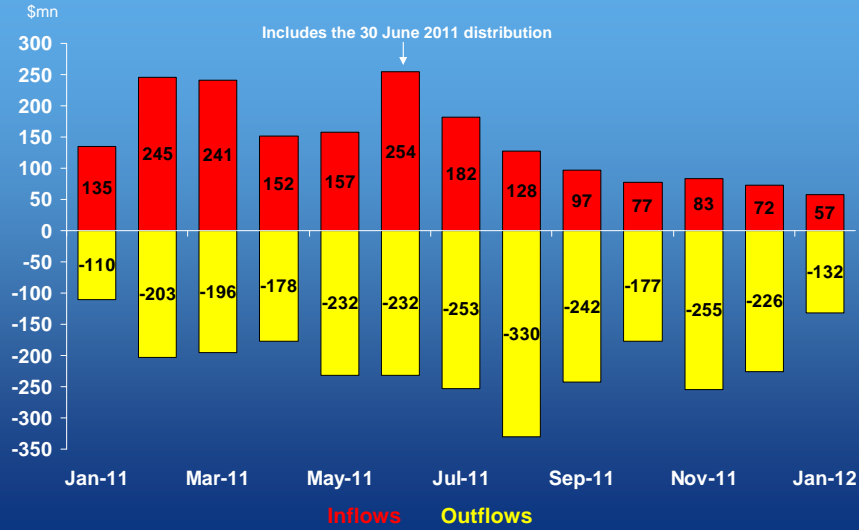
Funds under management and Net profit after tax



Source: Platinum



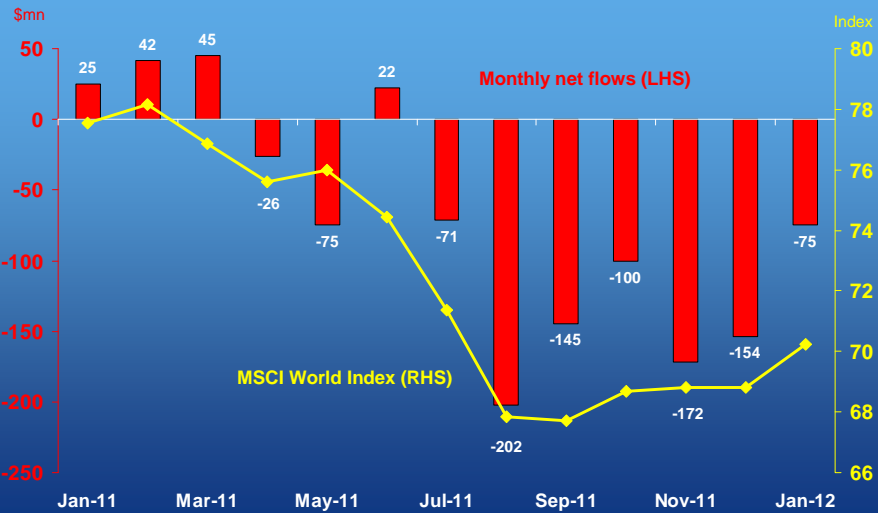
Platinum Trust Funds – monthly inflows and outflows



Source: Platinum



Platinum Trust Funds – monthly net flows with MSCI Index overlay



Source: Platinum, MSCI



To summarise

1. The west is still struggling with debt – expect low growth.
2. Chinese policy makers have been slowing their economy by restricting lending (first signs of easing on the horizon).
3. It will be difficult for China's investment/construction boom to accelerate from these levels. The Chinese economy needs to realign to become more consumption led. The question in the short-term is whether this transition can be smooth.
4. Investing is about the price you pay. The macro outlook is poor, but the valuations are great.



Platinum International Fund portfolio

(%, as at 31 January 2012)

<u>Region</u>	<u>Long</u>	<u>Net</u>	<u>Currency</u>
Africa	0.8	0.8	
Asia	17.1	16.5	20.7
Australia	1.3	1.3	8.1
Europe	25.3	22.0	13.6
Japan	16.0	15.2	4.9
North America	30.2	16.1	52.7
South America		(0.8)	
	90.7	71.1	
Cash and Accruals	9.3	28.9	
Total	100.0	100.0	100.0

Long – 159 stocks, 1 option, 4 swaps Short – 29 stocks, 1 index

Source: Platinum



Platinum International Fund industry breakdown

(%, as at 31 January 2012)

<u>Sector</u>	<u>Long</u>	<u>Net</u>
Information Technology	16.9	13.6
Financials	14.7	10.1
Consumer Discretionary	14.0	10.2
Materials	11.9	11.1
Industrials	9.9	8.7
Health Care	7.7	7.6
Consumer Staples	6.3	5.7
Energy	5.2	3.7
Telecom Services	2.8	2.8
Diversified	1.0	1.0
Utilities	0.3	0.1
Funds		-2.7
Other (includes index short position)		-0.8

Source: Platinum



Disclaimer

Platinum Asset Management Limited ABN 13 050 064 287 has prepared this presentation material.

Performance results shown have been calculated using the Platinum International Fund's unit price and represent the combined income and capital return for the specified period. They are net of fees and costs (excluding the buy-sell spread and any investment performance fee payable), pre-tax, and assume the reinvestment of distributions.

MSCI data has been sourced through MSCI Inc.

