Platinum Asset Management Limited

ABN 13 050 064 287

Annual General Meeting 16 November 2017



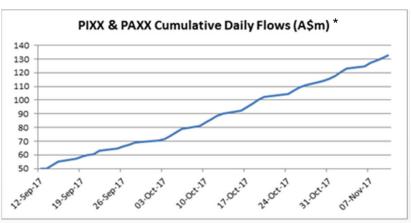
FY 17 review and update since 30 June 2017

- Strong investment performance for FY17, which has continued for the first four months of FY18.
- Negative net fund flows recorded in FY17 have now reversed, with four consecutive months of net fund inflows.
- Closing FuM at 30 June 2017 was flat year on year at \$22.7 bn. Average FuM was down 9%.
- Profit After Tax was \$186 mn, which was down 7%.
- Final dividend of 15 cps.
- New lower fee structure for the Platinum Trust Funds/Platinum Global Fund introduced from 3 July 2017.
- Since 30 June 2017, 31 October FuM has increased to \$26.5 bn, which represents an increase of 17% in four months.



Launch of Quoted Managed Funds

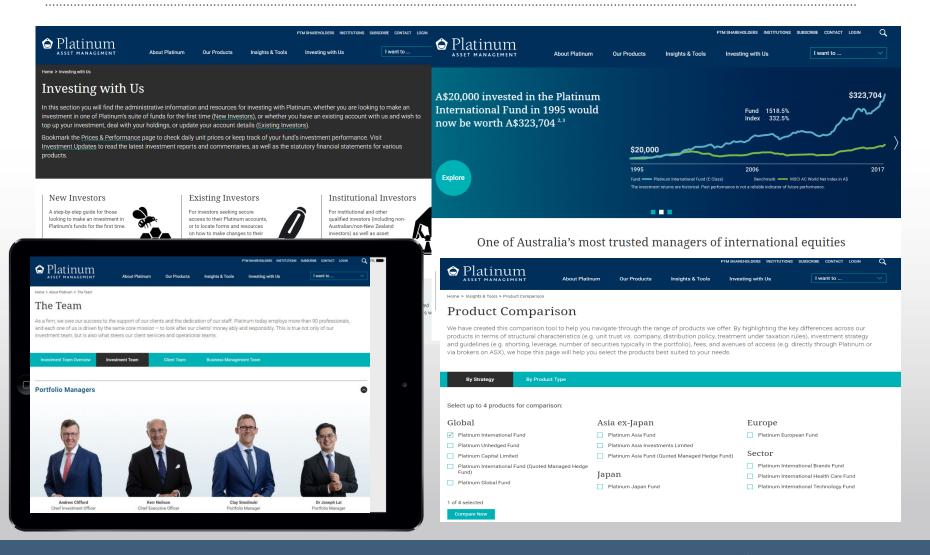
- Two new managed funds quoted on ASX launched in September 2017.
- Platinum International Fund (Quoted Managed Hedge Fund) (ASX code: PIXX) & Platinum Asia Fund (Quoted Managed Hedge Fund) (ASX code: PAXX).



- Exciting new industry innovation: structured as feeder funds into the existing \$10.6bn, 22+ year history, Platinum International Fund and \$4.5bn, 14+ year history, Platinum Asia Fund.
- Benefits: ease of application, indicative pricing throughout the trading day, access to global companies in one trade.
- Delighted with the level of client support.
- FuM as at 13 November 2017 approximately \$143 million.
- Average trading volumes across both funds total approximately \$2 million per day.



Launch of new website: Platinum.com.au



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Operating Results: June 2017

	JUN-17 (\$MN)	JUN-16 (\$MN)	% VAR
Fee Revenue	312.5	337.9	(7%)
Other Revenue	21.0	6.8	large
Total Revenue	333.5	344.7	(3%)
Expenses	(62.9)	(62.5)	1%
Profit Before Tax	270.6	282.2	(4%)
Income Tax Expense	(78.0)	(82.3)	(5%)
Profit After Tax	192.6	199.9	(4%)
Average FuM (\$b)	23.4	25.8	(9%)
Closing FuM (\$b)	22.7	22.7	-

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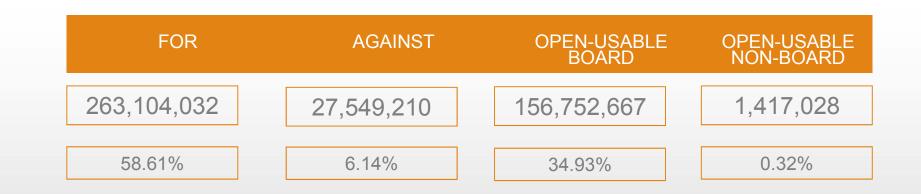
Remuneration matters

- Staff costs increased in FY17 by \$3.8 million mainly due to an increase in variable incentives (65% investment team related rewarding excellent investment performance) and incumbent salary increases (56% investment team related).
- The Chief Executive Officer and Chief Investment Officer did not receive any form of short-term incentive payment in 2017.
- Only two members of KMP received a short-term incentive payment.
- In FY17, \$4.875 million in variable compensation payments were deferred for 4 years, under the "Deferred Incentive Plan".



Proxy results for AGM resolutions

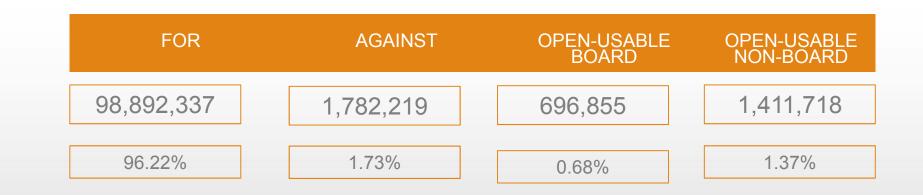
1. Re-appointment of Michael Cole as a Director





Proxy results for AGM resolutions

2. Adoption of the Remuneration Report





Disclaimer

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Some numerical figures referenced in this presentation have been subject to rounding adjustments.

