

Platinum International Fund
Platinum Unhedged Fund
Platinum Asia Fund
Platinum European Fund
Platinum Japan Fund
Platinum International Brands Fund
Platinum International Health Care Fund
Platinum International Technology Fund

Quarterly Report

31 MARCH
2017



Changes to the Platinum Trust Quarterly Report

For over 20 years the Platinum Trust Quarterly Report has been a cornerstone of our investor communications. Each quarter Platinum publishes an in-depth investment report, providing our readers with extensive market commentaries, industry and stock insights as well as honest Fund updates.

Beginning with this March 2017 issue, you will find a more streamlined report aimed at making pertinent material more accessible to investors in all Funds and minimising overlapping content.

The new Quarterly Report will comprise the following sections:

- **Macro Overview** – the CIO or a Portfolio Manager will present a macro overview of the key economic and geopolitical events, themes and trends over the quarter and how they have impacted, or may impact, on global markets.
- **Feature Article(s)** – members of our investment team will provide a detailed account of a particular investment theme, significant industry disruptions, major stock stories, or interesting observations from recent company visits. Many of the topics canvassed may relate to multiple Platinum Trust Funds.
- **Fund Updates** – the Portfolio Managers of the Platinum Trust Funds will survey each Fund's performance and key portfolio changes over the quarter as well as offer a brief Fund-specific outlook. This section aims to ensure that those with investments in one or more Funds will continue to be kept apprised of their Funds' performance, strategies and positioning.

In addition to the Quarterly Report, you can also find video quarterly updates and other interesting articles and commentaries on our online *Journal* at www.platinum.com.au/journal/.

We hope you continue to find the Quarterly Report an accessible and enjoyable read.

Liz Norman
Investor Services and Communications Director

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Performance Returns to 31 March 2017

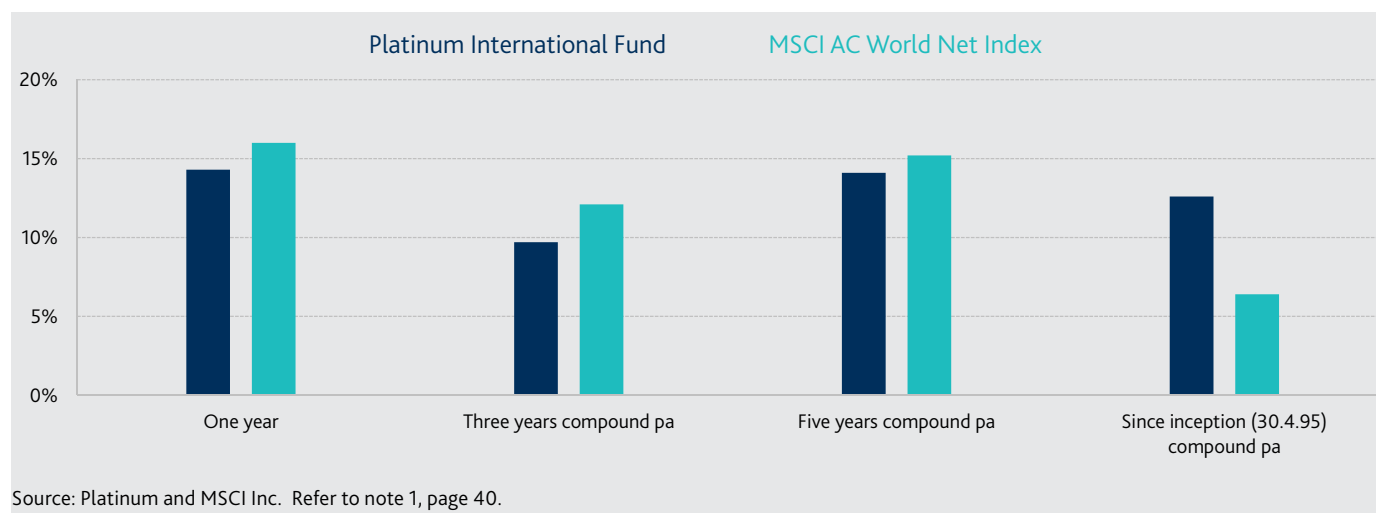
FUND	PORTFOLIO VALUE	QUARTER	1 YEAR	2 YEARS COMPOUND PA	3 YEARS COMPOUND PA	5 YEARS COMPOUND PA	SINCE INCEPTION COMPOUND PA
Platinum International Fund	\$10,347m	3.5%	14.3%	4.1%	9.7%	14.1%	12.6%
MSCI AC* World Net Index		1.5%	16.0%	5.0%	12.1%	15.2%	6.4%
Platinum Unhedged Fund	\$229m	6.6%	21.7%	7.1%	11.1%	15.4%	11.1%
MSCI AC World Net Index		1.5%	16.0%	5.0%	12.1%	15.2%	6.4%
Platinum Asia Fund	\$4,256m	6.9%	15.7%	-0.5%	11.4%	13.1%	14.8%
MSCI AC Asia ex Japan Net Index		7.6%	18.5%	1.8%	11.7%	11.4%	10.0%
Platinum European Fund	\$453m	3.2%	16.0%	6.6%	8.6%	13.9%	11.6%
MSCI AC Europe Net Index		1.8%	10.7%	0.4%	4.9%	11.8%	2.4%
Platinum Japan Fund	\$607m	0.0%	20.6%	8.0%	18.7%	22.4%	14.9%
MSCI Japan Net Index		-0.8%	15.4%	3.2%	13.1%	13.6%	2.1%
Platinum International Brands Fund	\$917m	5.4%	19.3%	7.1%	8.9%	12.9%	12.5%
MSCI AC World Net Index		1.5%	16.0%	5.0%	12.1%	15.2%	2.1%
Platinum International Health Care Fund	\$180m	8.0%	20.7%	7.3%	15.5%	20.1%	9.5%
MSCI AC World Health Care Net Index		2.9%	9.1%	-0.3%	13.4%	20.7%	8.4%
Platinum International Technology Fund	\$88m	3.7%	16.8%	5.9%	10.8%	14.2%	9.1%
MSCI AC World IT Net Index		7.3%	26.0%	12.9%	21.5%	20.0%	-1.0%

*Morgan Stanley Capital International All Country

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Platinum International Fund versus MSCI AC World Net Index

To 31 March 2017



Macro Overview

by Andrew Clifford, CIO

The global economic and political landscape continues to provide a multitude of challenges for investors. President Trump's daily policy pronouncements, the prospect of Marine Le Pen winning the French presidential election in May and, with that, the possibility of France looking to exit the European Union (EU), and China's ever-growing mountain of debt, are just some of the issues that investors need to consider. To add to that, US interest rates are on the rise and valuations of US stocks are at extremely high levels. We could go on and on. Yet, in the face of all these concerns, global stock markets have continued to move steadily higher!

At Platinum, it is our view that the very risks that investors become fixated on are often the source of the greatest opportunities. However, before elaborating on how we see these issues and others playing out for investors, it is worth **reflecting on the key imbalances in the major global economies**, which are not only driving investment outcomes, but also political outcomes.

Income Disparities – The Real Cause of Global Trade Imbalances

Most readers would be well aware of the massive trade and current account surpluses that China has produced over the last two decades as it became the unparalleled provider of low cost manufacturing of goods. Less well known is that China is not the only country currently running substantial surpluses. In the period post the Global Financial Crisis (GFC), the Eurozone has turned its current account deficit

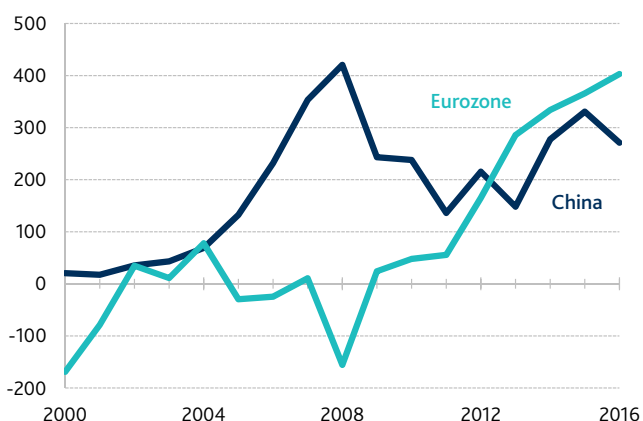
into a surplus in the order of US\$403 billion, and South Korea's surplus has risen fivefold to some US\$100 billion.

These provide a useful point of reference for China's surplus of US\$271 billion in 2016.

China's substantial surplus is often attributed to the country's advantages in terms of low labour cost as well as other variables such as cheap industrial land, weak environmental regulation, generous government subsidies, and an undervalued exchange rate. While all of these elements have certainly played a role in making Chinese exports competitive, the fact that the Eurozone and South Korea have substantial surpluses without the benefit of such advantages suggests that there is more to this story of trade imbalance.

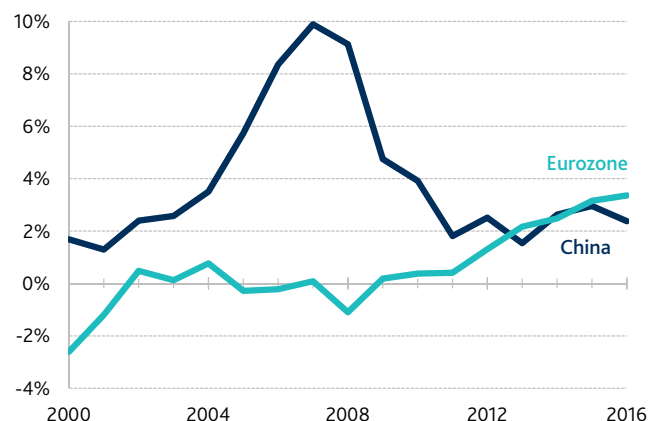
At the core of the problem in the surplus economies is the distribution of income. In China, the household share of GDP is unusually low, with household consumption expenditure accounting for only 38% of the economy. The other side of this equation is that businesses and government (more via state-owned enterprises than tax revenues) account for an unusually large share of GDP. This has served China well, as the corporate sector (whether privately-owned or state-owned) was behind the extraordinary investment boom that has driven China's growth to date. But herein lies the problem! **As the corporate sector exhausts its investment opportunities**, with some capital-heavy industries like steel now facing contracting capacity, **it will find its cash flows increasingly exceed its capital expenditure needs.**

China and Eurozone Current Accounts (USD, billion)



Source: IMF, Platinum.

China and Eurozone Current Accounts (as a % of GDP)



Source: IMF, Platinum.

These savings of the corporate sector are the source of China's trade surplus, as they remain in the hands of those who have no way of spending them. Imagine for a moment if these excess funds were instead in the hands of Chinese households rather than a narrow group of private and public shareholders. They would likely be spent on housing, autos, and a range of consumer goods from handbags and shoes to holidays. Moreover, while a good proportion of these goods and services would be domestically produced, there would also be a significant element of imports, such as aircraft, semiconductors, overseas travel and the like, which would drive down the trade and current account surplus. **Such a consumer boom would itself engender significant investment in a range of industries, not only in China, but globally.** It is for this reason that we focus intently on the Chinese consumer – this sector of the economy must prosper if China is to continue its rapid development and transformation.

The income inequality between China's corporate sector and households is also present in the developed world, but there the inequality is more evident in the distribution of income across households. Between 1994 and 2014, the real income of the top 20% of households in the US grew by 16% while the bottom 20% experienced a 4% decline. The growth in income for the majority of US households initially resulted in a consumer boom which was reinforced by the draw-down in home equity via mortgage refinancing until 2008. However, this boom in consumption, together with the resulting debt burden, left the American consumer with little appetite for further spending. Indeed, since 2008, as income further accrued to middle income and wealthy households, debt repayments and savings have become the focus. As is in China, **income is accruing in the hands of those less likely to spend.** If this trend in income disparity were reversed, lower income households would likely display a much higher propensity to spend, not only boosting total consumption, but potentially creating new investment opportunities as well. The rise in income inequality experienced by the US can be observed across most of the developed countries, though the redistribution mechanisms of taxation and government spending have generally been more effective elsewhere, leading to less extreme outcomes.

Interestingly, though, **while income inequality has resulted in substantial trade surpluses for China and, for that matter, Germany and South Korea, the United States saw the opposite outcome.** To examine this issue we need to consider two important relationships that exist in all economic systems. The first is that a current account surplus will always be exactly offset by a capital account deficit. When China, Germany and South Korea run current account surpluses, they are exporting their excess savings via the

capital account to economies that run current account deficits, such as the US, the UK and Australia. The other key relationship to consider is that in a closed economy, all savings will be invested. Savings by definition always equal investment. Thus, in the global economy, which is most certainly a closed system, the excess savings of the surplus countries will be invested elsewhere.

The **export of excess savings by the surplus countries** has been a key to many of the boom-and-bust scenarios seen around the globe. In the years leading up to 2008, these excess savings found their way into the US housing market, in the first instance driving up investment in housing. The secondary effect, though, was to allow households to draw down on their home equity to consume more of their income, thus balancing the investment and savings equation globally by reducing savings in the US. The next destination for the surplus countries' excess savings was investment in the resources sector, notably here in Australia and in unconventional energy resources in the US and beyond. In recent times we have seen these funds finding their way into residential apartments in Australian capital cities and other major cities around the world. The most notable destination, however, has been financial assets. US bonds, shares and property, seemingly attractive as a relatively "low" risk destination, have been key beneficiaries of these excess savings looking for a home.

It is in this context that one might see that **the trade surpluses President Trump rails against are a function of more than just export competitiveness and protectionism.** Excess savings in places like China enabled US households to increase their spending (via home equity draw-downs), thus creating the relative trade positions of the two countries. Had the Chinese been big spenders and their current account turned to deficit, there might perhaps have been a reversal of roles.

A Possible Rebalancing May Be Under Way

The Health of the Chinese Consumer

Equipped with this understanding of the interplay between global trade imbalances and income disparities, we can now examine some of the forces that have been influencing markets and causing investors concern.

The one place where there is good news, and thus great opportunities for investors, is China. As explained above, one of the main causes for China's excess savings has been the income disparity between households and the rest of the economy. Ideally, one would hope to see household income growing faster than the economy as a whole and government policy generally favouring such an outcome.

It is not always easy to observe such changes from China's government statistics, but there are numerous signs showing that the Chinese consumer is doing well. Foremost amongst these is the ongoing strength of residential property sales. While the volume of property sales has fluctuated over recent years, the downturns have primarily been in response to government initiatives to curb speculation. When restrictions are removed, sale volumes have typically rebounded strongly. 2016 saw sales of approximately 16 million apartments, compared with the previous peak of 13 million in 2013. While these volumes are enough to cause consternation amongst foreigners, the cumulative volume of apartments sold since 1999, when private ownership of residential property was first legalised, is in the order of 130 million. Essentially, this represents the entire modern housing stock of the country. For the 400 odd million households remaining in communist era housing, it remains a question of affordability. Nevertheless, considerable latent demand for new housing exists. It is also worth noting that mortgage debt, while now growing quickly, is only at about 36% of China's GDP, and that buyer surveys have continually estimated that owner-occupiers account for 85% to 90% of all apartments sold.

The auto market is another health indicator for the Chinese consumer. Throughout China's economic slowdown over the past few years, the passenger vehicle market has continued to grow. Vehicle sales have grown steadily from 15.5 million in 2012 to 24.4 million. As auto finance is not broadly available, 80% to 90% of these purchases are paid for with cash. There is ample evidence that the Chinese consumer is in good health, which is all the more impressive given that millions of jobs have been lost in the construction and related sectors in recent years. Government policy is generally supportive of higher household incomes. In particular, we would note rural reforms and wage hikes for government workers as examples. The bigger driver, however, is likely to be the relatively fully employed workforce that continues to experience healthy income growth.

China's Debt Problem

Few observers would likely challenge our view that the Chinese consumer is in good shape. The issue that concerns most is the ongoing growth of China's debt level, with the broadest measures growing by 14% in 2016, reaching 256% of GDP. An examination of the available data indicates that the growth in the use of credit is predominantly attributable to state-owned enterprises (SOEs), which raises the question of whether these funds are being applied productively. Some Chinese banks indicated at our recent meetings that the principal target for their lending to the SOEs is government sponsored infrastructure and related projects. However, fears

remain that this credit is being used to prop up loss-making ventures in order to maintain employment. We think the truth is likely to be a combination of both. **To the extent that loss-making ventures are being supported, this ultimately is a form of fiscal spending by the government and one should treat any such loans as part of the budget deficit.** It is worth noting that last year's supply side reform in the coal and steel industries saw capacity closure, loss of jobs, and significant improvements in profitability – a signal that the government no longer readily accepts the status quo of loss-making SOEs. We would also add that many SOEs are profitable and, as such, are an asset on the government's balance sheet. Ultimately, without greater transparency, there can be no clear conclusion to this discussion. However, we would note that the overall position of government finances in China is extraordinarily strong, and the current debt level is likely to be sustainable for some time.

What all of this means for China is an economy where the consumer sector becomes more prosperous, an aggressive infrastructure building program provides another source of growth in activity, while heavy industry, dominated by SOE ownership, continues to muddle through. In this case, China will ultimately outgrow the problems caused by its investment boom, much as the US has done post its 2008 collapse. Of course, the banking system will continue to experience nonperforming loans, but these are an accounting entry for losses that have already been incurred. However, this pattern of development will likely see China's trade and current account surpluses decline, a process that has already begun in 2016 when the surplus fell by almost 20%.

Proposed Policy Changes in the US

A declining surplus, as per our earlier discussion, will see China's export of excess savings decline. Before we ponder the implications of this trend, however, it is worth considering the policy changes that have been proposed in the US. It is quite possible that some of the changes proposed will be "positive" for the stock market in the short-term, though are ineffective economic policy. Take, for example, the simple case of a corporate tax rate cut. There is no question that a lower tax rate will initially increase the earnings of companies, all else being equal, thus making them more attractive to investors. The real question is whether these additional funds will encourage US companies to invest more in the US. To some extent one imagines they will, but US company profitability has never been higher than it is today, yet, investment remains subdued. If the current pattern of corporate behaviour were any guide, companies will likely pass additional earnings onto shareholders through dividends and share buy-backs. **Such a result will reinforce the income inequality by funnelling more income to the**

highest income groups in the economy who have a low propensity to consume. Similarly, the failed repeal of Obamacare, had it succeeded, would have taken benefits away from the lowest income households, a group with a high propensity to consume.

A variety of measures have been floated to reduce the US trade deficit, from a border adjustable tax system to straight tariffs on imports. Some high level observations can be made. Firstly, if at the core of the global trade imbalances are, as we have suggested, the excess savings in China, Europe and South Korea that are a result of income distribution in these countries, the solution is unlikely to be found in trying to reduce imports. Indeed, when one looks at the extraordinary ecosystem of product design, prototyping, manufacturing, packaging, shipping and logistics found in China's Pearl River Delta, one quickly realises the impracticality of the idea of moving manufacturing back to the US in any meaningful way. According to one contact in one of our recent meetings, manufacturers in the apparel industry who have moved production to Vietnam or Bangladesh still ship their products to China in order to take advantage of the existing supply chain before shipping to Europe or the US. It will be harder than simply finding 25,000 workers in one location to take on the work. This is not to say that tariffs will not reduce the trade deficit, but that it will do so by reducing income (and thus savings) in the exporting countries. The US consumer will face higher prices for a wide range of imported goods, and inward capital flows will decline.

The one policy that the US administration has proposed that has the greatest potential to improve the country's outlook is increased investment in public infrastructure. As we have stated, America's trade deficit has resulted in offsetting capital inflows, but the problem has been finding a productive investment for these funds. Investment in public infrastructure is one possibility. However, a practical challenge is the lack of consensus among the various factions within the Republican Party on these issues and the questionable competence of the new administration. It should be remembered that changing any system, no matter how well thought-out and well-meaning, will always involve a loss to entrenched interests who will fight the changes to the bitter end.

Political Risk in Europe versus Economic Recovery

In France, the consensus among political commentators is that, while Marine Le Pen will make the final run-off for the presidential election, she is unlikely to win the election. After Brexit and the election of Trump in the US, the confidence of markets in such political forecasts is understandably low. A Le Pen victory will, at a minimum, create significant

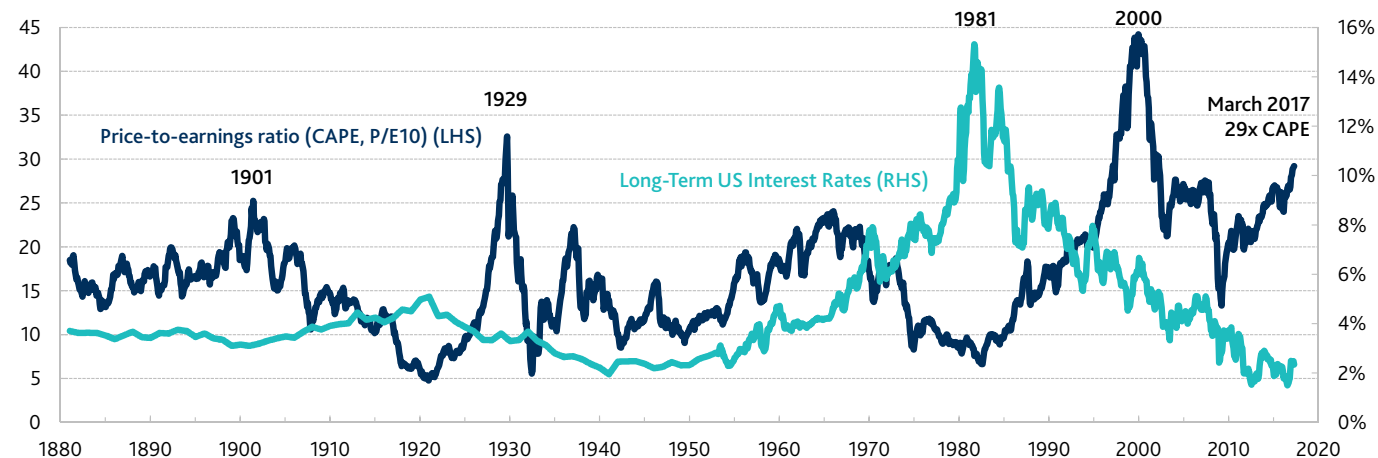
uncertainty about France's ongoing position in the EU and the Eurozone. Even if Le Pen does not win, the cloud of uncertainty will not entirely go away as all will be examining the ramifications of the German elections in September and the Italian elections in 2018. With investors focusing on the political risk in Europe, what is not being widely discussed is how the EU's economic recovery is steadily making progress. Between 2008 and 2012, the Eurozone countries lost five million jobs. Since 2012, employment has grown strongly with almost 10 million jobs created with another million added in 2016. Meanwhile, across Europe auto sales and property prices are approaching their pre-2008 levels, and there are signs that demand for credit is starting to rise. There is a possibility that better economic conditions in Europe will begin to reduce the anti-EU/anti-Euro sentiment that is present in parts of Europe. One might also reasonably expect that stronger economic conditions will see stronger personal consumption, leading to stronger imports and peaking in the region's current account surpluses.

Markets

The key risk for markets that we are yet to address is rising US interest rates. The US Federal Reserve has slowly started the process of lifting interest rates, with the discount rate increased three times over the last 15 months and now standing at 0.75%. However, it should be remembered that we had been through a period of unconventional monetary policy with quantitative easing (QE). Economists who have modelled the impact of QE suggest that it was worth 2% to 3% of rate cuts. In other words, the effective discount rate was -2% to -3%, and thus, with the removal of QE, the US economy has experienced rate increases equivalent to 2.75% to 3.75%. While this modelling may not be entirely reliable, the point is that we are probably further into a monetary policy tightening cycle than the headline figures suggest. While the US economy and stock market tend to be immune to initial increases in interest rates, ultimately, it will reduce growth and profits, and with that the market falls. **There is probably no more reliable correlation between the stock market and economic variables than the one it has with interest rates.**

In the meantime the US economy continues to show improving strength with the labour market, on some reckonings, as strong as it has been since the 1970s. Of note is that over the last three years the lowest income households have been seeing their income grow faster than the average. Add to this the boost to consumer and small business confidence from Trump's election win and you have conditions that should continue to underpin economic growth. Of course, ongoing good economic conditions may well encourage the Fed to keep increasing interest rates. This

Cyclically-Adjusted P/E of the S&P 500 Index and US Long-Term Interest Rates



Source: www.econ.yale.edu/~shiller/data.htm

is a dangerous situation when combined with the fact that the US market is trading on a valuation that is high by historical standards. Indeed, the cyclically adjusted price-to-earnings ratio¹ of the S&P 500 Index has only been at this level or higher in 1929 and 2000, on the eves of the Black Tuesday crash and the Dot Com Bubble burst respectively. While predicting the timing of any sell-off is problematic, the risk of a large sell-off is rising. What could detract this in the short-term is a significant cut to the corporate tax rate. Across our funds at Platinum, we have maintained a relatively low exposure to US stocks, particularly relative to benchmarks and the majority of other managers.

The French election clearly represents a risk to markets, but these types of risk are not easily managed. Usually ahead of such events investors position themselves in a way that results in unanticipated market moves even when the undesirable outcome transpires. With Brexit, while the stock market sold off briefly after the event, it has rebounded significantly and is almost 15% higher today than it was on the day prior to the vote. However, the British pound did take a battering and remains almost 20% lower. With the US election, many investors had expected a significant sell-off in the event of a Trump win and were caught out badly as the market rallied strongly when the event happened. Directly playing these types of outcomes is a difficult game and such speculative strategy is not part of Platinum's approach. We would simply note that our French holdings are multinational consumer product or drug companies whose fortunes are relatively immune to local conditions. In addition, holding cash in the portfolio allows us to take advantage of any sell-off that may occur.

Outlook

In the years since the GFC, investors globally have craved certainty, and this has driven a preference for perceived low risk assets such as bonds and, in the equity markets, stable earning assets such as consumer goods, real estate and utilities (often referred to as "bond proxies"). Conversely, investors have sought to avoid the uncertainty associated with companies, industries and countries facing any challenges or cyclicity. We think this is precisely where the opportunity for investors lies. The valuations of stocks in China, South Korea, Japan and, to a lesser extent, Europe, remain at attractive levels. Of course, these regions have the very elements of uncertainty and cyclicity that investors have wished to avoid. We are of the view that improving economic conditions in these major economies outside of the US presage a greater willingness by investors to take on this perceived risk, thereby taking advantage of the better returns on offer in these markets. This process has already begun in the second half of 2016 with improving performance in emerging markets, cyclical and financial stocks, and rising yields on bonds.

In the longer term **we could potentially be entering a period where a significant rebalancing of global current and capital accounts substantially changes the dynamics of global capital flows.** In China, this will in part be a natural consequence of the consumer economy taking hold, but likely also requires reform that redistributes income towards the household and away from the state. In Europe and elsewhere, the surpluses may recede as cyclical recovery strengthens and the pressure builds for fiscal spending to redistribute income within these economies. Such a rebalancing would be a healthy outcome in aggregate for the global markets and economies; however, the removal of capital flows from areas that have unduly attracted capital may result in some dramatic adjustments.

¹ The cyclically adjusted price-to-earnings ratio (or CAPE ratio) is current price divided by average earnings per share over the last 10 years, adjusted for inflation. See Glossary on page 34 for further explanation.

Observations from a Recent Trip to China

by Andrew Clifford, CIO

In late March I visited China, meeting people from a wide range of different businesses and backgrounds. Many of the meetings were with representatives of unlisted businesses, which ranged from distributors of consumer products, commodity traders, Internet-based finance companies, to small state-owned coal miners and regional banks. This type of schedule differs from our usual meetings with management of listed companies, but over the years we have found that these trips provide a very different perspective on China from our traditional schedule and, as such, can offer valuable insights on what is always a rapidly changing landscape.

The Rise of Local Brands

One meeting was with the distributor of fast-moving consumer products (shampoos, soap powder, etc.) that represented a very large and successful multinational company in a region within Guangdong province. He highlighted that one of the challenges for the business was the rise of new local brands. In the past, these start-ups had been kept out of the market because of the sheer cost of large scale advertising on TV and in print. The advent of digital advertising has opened a door for these companies and, what is more, it enables them to target very specific groups, such as 15 to 25 year old women. Interestingly, many of these new brands are having success with products priced at a premium to foreign brands. Together with digital marketing, e-commerce is a distribution channel that has also reduced the barriers for smaller local companies. A meeting with a company that manages the online presence for some of the smaller multinationals in China highlighted that selling online is much more than just setting up an e-store on T-Mall (the Alibaba e-commerce platform) and sitting back and waiting for sales. There is an ongoing daily need to adjust the offering, put on promotions, bid for keywords and the like. According to the distributor we spoke to, this poses another challenge for his multinational principal who, while well aware of the need to respond to these challenges, simply cannot move fast enough.

The rise of local brands highlighted in these discussions comes as a direct contradiction to the often-heard mantra in the financial markets that the multinationals have a sustainable advantage in China due to concerns around

product safety. An amusing story, though, is that of one successful local company which had given itself a name and brand to create the impression as if it were a Korean company. This worked well until China's recent fall-out with Korea for facilitating the US anti-missile defence installation which led the Chinese government to direct its patriotic citizens to avoid all things Korean!

The other observation on local brands came from the auto market. An industry expert (an American who has had a long involvement in the Chinese market) reported that the difference in quality between good local Chinese carmakers and foreign brands is by and large imperceptible to the Chinese buyer. This may well be somewhat of an exaggeration, but the independent JD Power survey on product quality actually supports the claim with respondents citing only a minor difference between local and foreign makes in terms of product quality. Of course, more important than perceptions are sales, and numbers have spoken louder than words with the domestic producers' market share having risen from 30% in 2012 to over 40% in 2016. In this period, China's passenger vehicle market increased by approximately 10 million vehicles annually, of which 5.7 million were supplied by domestic brands in 2016.

The Ubiquity of Alipay

Alipay is an electronic wallet or online payment system that grew out of Alibaba's e-commerce platform in much the same way that PayPal had developed hand in hand with eBay. In China, however, Alipay has evolved to be much more than a way of settling online payments and, in the absence of a deep network of credit card and EFTPOS terminals, has become the way of settling essentially any transaction. Payments can be made from the app on one's mobile phone directly to the recipient. Setting up an account is straightforward and funds are transferred into and out of one's Alipay account via one's Chinese bank account. The best news for merchants is that no fees are charged, making the system very attractive. What we were continually told by the locals is that there is simply no longer a need to carry cash, ATM cards or credit cards, as everyone from the street vendor of snacks to taxis and organised retailers accepts Alipay. This claim I suspect is somewhat exaggerated and was difficult to test, as, without a Chinese bank account, I

couldn't complete my own registration. Alipay claims to have 450 million active users and settles 200 million transactions daily. Annual transaction value is estimated at US\$3 trillion. Needless to say, Alipay has many competitors, most notably, Tenpay, which is Tencent's e-payment platform and is integrated with the hugely popular WeChat app. It is once again an interesting example of how China has bypassed the developed world's approach and may well be moving to a cashless system faster than the West.

While the transfer of funds within Alipay attracts no fee, the platform hosts a universe of services by third parties from which Alipay does make money. One company we met is in the business of providing small (RMB 1000, or A\$200) short-term (30 days) loans to university students. The company is having great success and incurring only a trivial level of nonperforming loans. The key lending criteria are based on the credit rating data provided by Alipay, which of course has quite a rich pool of data on the applicant's payment history. This is notable because a group of consumers are gaining access to credit they never had. Similar businesses operate in the field of small business loans. In these transactions Alipay makes money only from the sale of the credit rating data. Other products on the Alipay platform include managed funds and insurance.

If the Alipay model were replicated in developed markets, the implications for credit card issuers and merchant acquirers as well as others who make a living off the payment system could be quite dramatic. Of course, this may be easier said than done, but undoubtedly many will be trying to emulate Alipay's success. Ant Financial, the company that owns Alipay, is currently privately owned. But the listed Alibaba Group has a right to purchase 33% of Ant Financial's shares when it becomes listed. Alibaba is held in both the Platinum International Fund and the Platinum Asia Fund.

The Pearl River Delta

In Taiyuan, the capital of Shanxi province, we met with managers of the local Foxconn plant. Foxconn is part of the Hon Hai group, the world's largest contract manufacturer for electronics and best known for manufacturing iPhones for Apple. This Foxconn plant is a producer of components for the Hon Hai group. Taiyuan is coal mining territory and some 500 km from the coast, not quite the typical location for this type of endeavour. The Taiyuan operation, however, has an impressive 75,000 person workforce, up from 50,000 a year earlier. When one thinks of the challenges of hiring and training 25,000 workers in a year, the idea of moving this type of operation to the US becomes difficult to imagine.

Another meeting in Guangzhou later in the week with an expert in the design and manufacture of IT products made it

even more apparent that President Trump's plans of moving this type of activity back to the US, to any significant degree, has little chance of success. In the Pearl River Delta at the south-eastern end of China, there is an entire ecosystem of service providers, from design, manufacturing and packaging to logistics and transportation, that deliver goods to the rest of the world at extraordinarily low cost. For the individual with a product idea simply sketched out on a piece of paper, there are service providers who will turn the sketch into CAD drawings and create working prototypes using 3D printers, all at a trivial cost. Or, more questionably, if you would just like to copy someone else's products, there are providers who will reverse-engineer the product right down to the semiconductor and printed circuit board level. Of course, custom packaging can readily be created for your "new" product. All of this can be done in a matter of weeks, and from your desk anywhere in the world. Once you are ready to produce, there are traders who can provide standard components, and who, because of the extraordinary volumes they handle, will supply to you well below list prices. And then, of course, there are plenty of contract manufacturers.

Then comes the logistics side of the equation. If, for example, you wanted to sell your new widget on eBay, you can have the whole fulfilment and shipping run out of China.

Assuming you earn at least US\$0.75 on your product, you would, we were told, in most cases be able to afford to offer your customers free shipping to anywhere in the US! The one downside to this is that the delivery time is measured in weeks. The most telling story is that many apparel and footwear manufacturers who have moved production to places such as Vietnam and Bangladesh are shipping their products to Shenzhen prior to shipping to the US or Europe, in order to hook into the logistics and fulfilment supply chain of the Pearl River Delta.

Supply Side Reform

An important development in China during 2016 was the supply side reform in the steel and coal industries. A directive from the State Council early in the year called for sub-scale plants and mines and those not meeting environmental or safety standards to be closed. The policy was directed at the state-owned enterprises (SOEs). Historically, such directives from the centre have often had little impact, but this time, and perhaps as a result of President Xi's consolidation of power within the Communist Party, the directive was followed. It is estimated that 85 million tonnes of steel capacity and 290 million tonnes of coal capacity have been closed down, though, admittedly, some of these closures were of capacity that was not operational. Production limits were also placed on remaining coal mines which were restricted to 272 days of production annually. The response

to these measures was a more than 100% rise in coal prices in less than six months and a return to profitability for the steel and coal industries. This is all well known.

The interesting insights came from meeting with people who were familiar with some of the coal mine closures that took place in Shanxi. They described the closure of two small mines in the province owned by a local SOE, which not only had low output, but also very short mine lives. These were mines that had in recent years been loss-making. Asked why they had not been closed earlier, the response was simply that the local SOE had responsibilities to maintain employment in the province, though a fund established by the central government to compensate redundant workers had allowed them to pay laid-off workers sums equal to two years' wages. Asked about any outstanding debt to banks on these operations, we were informed that the burden of these debts was now being borne by the SOEs in other operations, which are now very profitable.

The other interesting observation is how the local provincial government and banks view the issue of overcapacity in industries. As the coal industry has now returned to profitability in Shanxi, the local government has seen a significant rebound in taxation revenues, and presumably also benefits from being the owner of profitable entities. The coal mine closures and the production restrictions have created shortages in the coal market, and the production restrictions have been removed. However, in Shanxi, the provincial government is considering making the limit on production days a permanent measure, having seen the benefits of a profitable industry.

Similar benefits have been felt in the banking system. The coal and steel industries collectively account for around RMB 7 trillion in debt, and the unofficial view was that nonperforming loans were running as high as 40% of the total loans. Today, post the supply side reform, the vast majority of these loans would be performing. This makes the cost of redundancies of RMB 100 billion look very attractive for the government who otherwise would have ultimately been on the hook for these nonperforming loans. Many are sceptical about the sustainability of this supply side discipline in China, and, undoubtedly, some closed capacity has been re-opened, given the more favourable market conditions. However, we also heard from banks that were refusing to provide working capital loans to steel and coal companies that needed funding to restart operations.

One foreign businessperson that we met on the trip referred to the unholy trinity of local governments, local SOEs and local banks that keeps capacity open where it should be closed, ensuring that the next new area of growth would be overwhelmed by excess capacity. The success of this supply side reform has potentially broken this nexus, though this risks being too strong a conclusion. Certainly, there is discussion of these reforms being applied to other areas where the SOEs are responsible for excess capacity in the market.

Rediscover Japan

by Scott Gilchrist, Portfolio Manager of The Platinum Japan Fund

Given the resoundingly negative and sometimes apocalyptic view of Japan held by a wide range of foreigners, it is always with some trepidation that I board the flight to Haneda Airport in Tokyo, only to arrive and find a gap between perception and reality. Japan isn't Zimbabwe or Venezuela, as sometimes described. It even feels awkward to write that sentence. While Japan has undoubted problems, there is a cohesion and stoicism inherent to the local population which has withstood three decades of grinding deflation and centuries of irrepressible change. In today's uncertain world, Japan's stable political system stands out with virtually no protest or social unrest. In perhaps the most striking repudiation of the negative views of Japan, the country's unemployment rate is now lower than seen in many decades. Prices are starting to rise in some sectors after decades of stagnation. While strident predictions of the future are perilous at best, I think it is an interesting exercise, and likely a financially rewarding one, to ponder what Japan might look like if it does indeed see a paradigm shift after thirty years of a post-bubble, deflationary regime.

The founders of Platinum have been visiting Japan for almost three decades, so my recent trip with Kerr Neilson and other colleagues to visit 34 Japanese companies was a longitudinal study of one of the longest bear markets in the financial market history of the developed world. While we were working like bees on detailed company and industry analyses, we spent a little time walking around Shinjuku Gyoen National Garden and the Imperial Palace and sampling the local cuisine. The atmosphere was pleasantly subdued as the arrival of the cherry blossoms was two weeks hence. One meal in particular brought the overall conundrum into context. We sat at a counter top made of silky untreated Nagano cypress in a superbly designed small restaurant, and were treated to a meal of a quality hard to find anywhere in the world at a price a fraction of what might be expected. The value, quality and uniqueness of the offering, combined with a wide variety of experiences in a safe, clean, green and attractive environment, go a long way to explaining Japan's resurgence as a tourist destination.

Over seven days in Tokyo and Kyoto we met with 34 companies, plus most of our regular contacts and a set of security analysts. It was a very productive sequence with almost two-thirds of the company visits prompting urgent

further work. The quality of the meetings has also noticeably improved with the majority conducted in English. There was a sense of a genuine attempt to assist us with our lines of enquiry, rather than stonewall, as seen so often in the past. Unprompted, the mostly diminished envoy on the other side of the table would often offer financial targets and talk about profitability.

The broad Japanese stock market is currently at the same level as it was in 1990, almost three decades ago. During this time, the Dow Jones Industrial Average has risen by 700%. The German stock market has performed with similar strength. Global bond and real estate markets have produced stellar returns. The absolute and relative return of the Japanese equity markets over the last three decades has had a deep and profound impact on investor psychology. Currently, this is expressed as a set of subliminal concerns, the true depth of which only surfaces after a detailed discussion. The list of longer-term worries includes demographics, corporate governance, natural disasters, North Asian competition and future tax increases. More recently, the headline concerns have centred on North Korea, Chinese naval excursions and Prime Minister Abe's security of tenure. Where concerns can be expressed, they are most likely being addressed by the relevant authorities and assessed by the financial market.



One discussion at the forefront for domestically-biased corporates is demographics, due to government predictions of a base case population decline from 130 million to 60 million over the next four decades. This obviously changes the investment focus for housing, insurance and other domestic industries as the nation would retreat to a handful of major conurbations. In Japan, fertility is a complex

topic involving public health, marital relations, economics and working hours. Sitting across the table from a Japanese man and woman attempting to explain the century long development of male/female relationships is a fascinating study. In brief, the absolute primacy and misogyny of the male of the elder generation has been denied by the current generation. This is not unique to Japan in Asia. A revised set of terms of engagement has been negotiated, but not yet fully implemented. The fundamental human impulse has not been lost. This undeniable demographic trajectory is well understood by all levels of society, and recent improvements to working hours have been made with this in mind. This change in the work-life balance started a few years ago, but has now spread and is implemented in legislation. Immigration is almost certainly not the main solution, although it might contribute. Projections by Japanese corporates who sell baby supplies to the domestic market show a benign medium-term outlook with a slow and manageable population decline for the next decade as the children of the baby boomers move through the system.

Behind all of the underlying concerns is the key issue: the structure and stability of the overall financial system. Most Japanese debates end with or sidetrack into it at some stage. This topic is particularly pertinent for financial markets today as the Japanese system moves along an experimental path which other mature democracies are likely to follow in future decades. In the official accounts, the Japanese government will have more liabilities than assets within the next 12 months. This seems problematic at first, but when considered in the context of the Japanese system, the global network and a slowly growing world economy, it is perhaps not of primary importance. It is hard to estimate the total financial assets in Japan, but it could be around US\$80 trillion, which makes the overall debt burden seem less onerous, especially when the obligations are to internal entities and the country as a whole has a large net foreign asset position. Nevertheless, it is a complicated topic, and our best efforts have failed to identify the underlying plan. The recent suggestions from foreign experts seem ill conceived, particularly with regard to practical implementation. Our conclusion is that there isn't a master plan, and thus there remains a high degree of path dependency which obviously has a large impact on future asset prices, inflation, currency and the local economy. In summary, Japan is a functional and competitive economy which, due to a past major financial event, is financed inappropriately and will eventually undergo a financial restructuring, probably without too much major disruption, but with outlier cases of systemic breakdown. This seems rather similar to many other nations and perhaps the global system.

Credit Suisse estimates that the data volumes flowing across Reliance Industries' new mobile phone network in India after six months of operation exceed those of any other global network, including developed markets and the core Chinese networks. After decades of post-Cold War experience, it should no longer surprise us how the dynamism and "invisible hand" of capitalism continues to improve the lives of people across the globe against the odds. The last decade saw more people brought out of poverty than any prior period. The correlation with smartphone proliferation is strong. The global population centre is Asian and, while Japan is perched on the edge of this region, the connection has deep roots. Indonesians respect the Japanese for their assistance in recent decades. Suzuki owns the leading car manufacturing and distribution business in India. A meeting with an investor who owns the first foreign accounting practice in Burma talked of the omnipresence of Japanese corporates throughout the country. Itochu's work with Thailand's Charoen Pokphand Group to purchase 10% of CITIC Limited, a key subsidiary of China's first state-owned investment company founded at the command of Deng Xiaoping, talks to Japan's deep connection with Thailand. Itochu was the first Japanese trading house to return to China in 1972, and is now only one of a multitude of Japanese companies operating and manufacturing in the world's largest economy by physical volumes. Pigeon has a 50% share of the Chinese market for high-end feeding bottles and other baby goods through a wide range of physical and online channels. Minebea recently built Cambodia's largest building to increase its manufacturing capacity. We recently saw Minebea's world-record, commercially-manufactured, smallest ball bearing with an outside diameter of 1.5 millimetres and a selling price of a hundred dollars each. Nippon Ceramic makes a range of its ultrasonic and infrared sensors in both China and the Philippines and in fully automated factories in Japan. Sumitomo Metal Mining runs two high-pressure acid leach



Ball bearing size compared with a rice grain.
Source: Minebea

facilities in the Philippines, mixing waste ore with sulphuric acid at high temperature and pressure to recover high quality nickel and cobalt for Panasonic and, through it, Tesla's battery production and its new Model 3 production facility in Nevada. As Asia grows, Japan will benefit. As Asia becomes richer, the people will increasingly gravitate towards the higher quality products, experiences and culture found throughout Japan.

Reminiscing by some of our hosts reminds one of the excesses of corporate Japan in the 1980s. "We spent money, made acquisitions and operated our company with no regard to financial returns or cash flows... Debt was freely available..." was a stylised comment made by some of the older executives we have met. They quickly followed this up by contrasting it with current behaviour which could easily be from a modern financial management textbook. Nevertheless, there is a wide dispersion of behaviour across the system. This is partly due to the lack of an active market for corporate control. It is easy to find companies where the breakup value is multiples of the current valuation. Behind-the-scenes efforts to effect change at these entities are thwarted in many different ways. Overall, the numbers show a record level of dividends and record value of share buy-backs, clearly evidence of continuing changes of behaviour. Further change will come, but it will occur in typical Japanese style. The pace is accelerating.

Yamato pioneered Japanese package delivery to households in the 1970s and has built an unrivalled network covering the archipelago servicing Rakuten, Amazon, Yahoo Japan, Start Today, other e-commerce companies and the whole of society. In the beginning, they struggled against the historical regulations and bureaucracy dating from feudal times which dictated the flow of goods along paths and routes. It was a grinding battle, the aftermath of which can still be seen today in the competitive dynamics of the industry. Similar societal and economic structures are evident today across the economy. For each example of dynamism, such as Nagamori-san, the founder and CEO of Nidec, Inamori-san, the founder of Kyocera and KDDI, or the early days of Sony, there is an example of corporate atrophy or capture. It feels as though the generation of leaders who rose through the bubble years are seeing out their dotage in leadership positions rather than allowing the rise of energetic younger members of the next generation. Some companies such as Nissan, Takeda and Sony have brought in foreign leadership with mixed results. Others have retreated into irrelevance as they adopted a castle type mentality while their competition in the West accessed all the help they could find across academia and industry. One example of this is Nikon, which is now struggling after losing the lithography business to ASML and is facing a rejuvenated

Canon whose Tokki division builds the key capital equipment for Samsung's OLED mobile screens. While Mikitani has built an interesting entity in Rakuten, the visionary for the broader sector, perhaps the "one-eyed dragon", is Masayoshi Son of SoftBank. While the purchase price of ARM Holdings is high on many metrics, his track record with Yahoo, Alibaba, Vodafone Japan and now Sprint is a long string of global achievements.

From our detailed company and industry work, a surprising number of global capacity constraints are becoming evident across chemicals, semiconductor components, electrical components, and some complex manufactured items. Perhaps after almost a decade of slow global growth and reluctant spending by corporates, bottlenecks are now starting to appear. Minebea is expanding their production capacity for miniature ball bearings for which they have a 60% global market share as they have reached their capacity of **255 million units per month!** In a domestic context, the construction and IT sectors are seeing wage growth. This has yet to spread across the economy, although a recent survey, which showed small company wage growth rising faster than large companies for the first time in the 22 year history of the data series, is just one strong data point in an overall robust picture.

We hear repeatedly that fully automated Japanese manufacturing is now competitive with low-cost labour for a wide range of products, especially higher-end complex goods. Thirty years ago, Fanuc was manufacturing electric motors in a fully automated factory using a robotic workforce, which reminds one of Japan's lead at the time, just as the shift to China and other low-cost labour countries built momentum. While the perception of Chinese manufacturing competing against developed world incumbents is widespread, a parallel reality is that many Japanese companies compete against each other on the basis of fully automated factories in Japan competing against labour-intensive factories in low-cost labour areas. While Fanuc was an automation pioneer, the knowledge is widely dispersed across the country. Hogy Medical is an assembler of surgical kits for domestic hospitals. Their recent factory expansion reduced staff numbers from 200 to below 20 while doubling capacity. Toyota Industries, Daifuku, Omron and Mitsubishi Electric are only a small number among the companies providing equipment and services in this area. Fanuc, Nabtesco, Yaskawa, Harmonic Drive and many others produce the components and robots for the production lines. There are many production processes which are hard to automate, or where flexibility is required, and these factories will remain in China, Vietnam, Cambodia, India or wherever the necessary combination of infrastructure, personnel numbers and quality can be found. However, Japanese-based manufacturers such

as Canon, Alps Electric, Icom will retain their positions. Lixil was adamant that one of their fully automated factories would be competitive if they are required to manufacture in the USA.

Over the last 19 years, the Platinum Japan Fund has appreciated 15% compound per annum. The MSCI Japan Index has risen 2% per annum. Performance over the tenure of the Fund's four portfolio managers has been strong, a testament to the culture of the firm, the investment style and longevity of the founders.

A Historical Note

Nishiyama Onsen Keiunkan, a small property located in the town of Hayakawa, about 110 miles southwest of Tokyo, has been open to guests for about 1,300 years. Not only does this mighty age make it the world's oldest hotel, but it also makes it a striking piece of world history. The Onsen was founded in the year 705 A.D. – roughly 225 years before the establishment of [a united] kingdom of England and approximately 300 years before Vikings made their way to America. Since then, 52 generations of his descendants have kept the stay in the family including the recent facilities upgrade.

Nishiyama Onsen Keiunkan is 13 years older than the world's second-oldest hotel, which also stands in Japan, but the third-oldest wasn't founded until hundreds of years later – in 1120. Zum Roten Baeren, in what is now Freiburg, Germany, was constructed before that city was established. And since that time, it's survived devastating world events, from the Black Plague to two World Wars.

– by Zachary Kussin, The New York Post



Nishiyama Onsen Keiunkan in Japan, the oldest hotel in the world.
Source: Keiunkan

Platinum International Fund



Kerr Neilson
Portfolio Manager



Andrew Clifford
Portfolio Manager



Clay Smolinski
Portfolio Manager

Performance

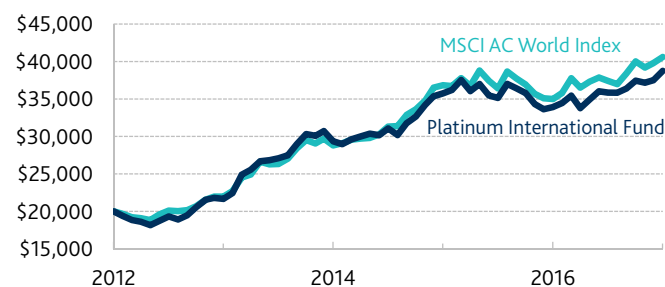
(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Int'l Fund	4%	14%	10%	14%	13%
MSCI AC World Index	1%	16%	12%	15%	6%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Asia	37%	32%	32%
Europe	22%	22%	21%
North America	20%	21%	23%
Japan	14%	13%	10%
Australia	1%	1%	1%
Russia	<1%	1%	1%
Cash	6%	10%	12%
Shorts	-8%	-16%	-10%

Source: Platinum. Refer to note 3, page 40.

Beginning from February 2017, Clay Smolinski has been appointed a Co-Manager of the Platinum International Fund with responsibility for 10% of the portfolio. Kerr Neilson retains responsibility for 50% of the portfolio and Andrew Clifford is responsible for 40%.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Samsung Electronics	Korea	IT	3.6%
Alphabet Inc	USA	IT	3.1%
Tencent Holdings	China Ex PRC	IT	2.6%
Lixil Group Corporation	Japan	Industrials	2.5%
Sanofi SA	France	Health Care	2.2%
KB Financial Group	Korea	Financials	2.1%
AstraZeneca Plc	UK	Health Care	2.1%
PICC Property & Casualty Co	China Ex PRC	Financials	2.1%
Ping An Insurance Group	China	Financials	2.0%
Cisco Systems Inc	USA	IT	1.9%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance

In keeping with trying to give investors a **more tightly scripted** report, complemented by the foregoing pages of commentary on topics of general interest, one can characterise the **last quarter as one of positive or improving economic news**. This ranged from rising Purchasing Managers' Indices (PMIs) across the globe to hitherto dull spots like Brazil and Russia looking brighter. China exceeded even the optimist's expectations with an acceleration of industrial production and investment, even as the government pressed for closure of redundant capacity in heavy industries like steel and cement. For those harbouring doubts about surveys, do take note that **world merchandise trade is expanding at its fastest pace in seven years** (see chart below).

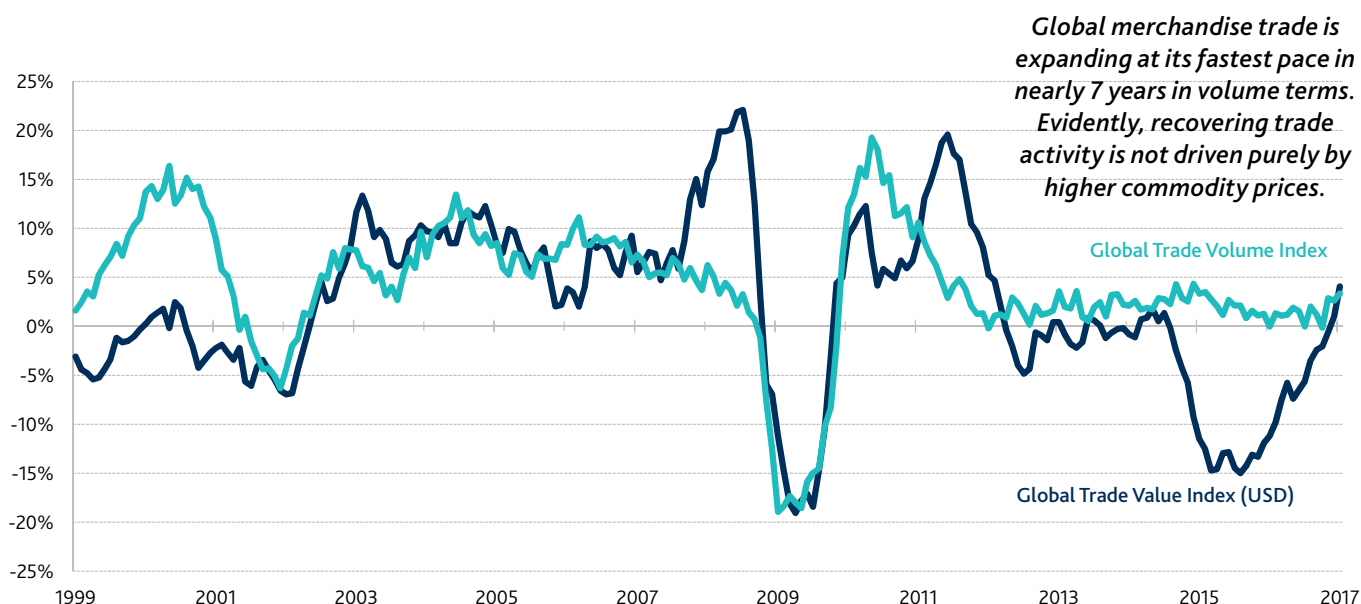
This broad-based expansion, together with evidence of improving profits, led markets considerably higher, with the **emerging markets taking leadership for the first time in six years**. Throughout these three months there was turbulent inter-sector and inter-market rotation. Importantly, the rise was against a backdrop of the US administration struggling to pass legislation, elections in Europe, the UK commencing the formal process to leave the European Union (EU), and a presidential impeachment in Korea. It was also accompanied by short-term interest rates lifting in the world's two largest economies, China and America. The Fed raised the federal funds rate in March by 25 basis points and the interbank rate in Shanghai has risen by a full 1% since December 2016.

This turn of events plays well to our positioning and this is starting to show in our relative returns with the Fund achieving 3.5% for the quarter, an outperformance of 2%, though performance still trails for the year with 14.3% versus 16% by the MSCI AC World Index. As we constantly remind investors, our aim is to achieve strong positive returns over time and, to do this, we meld fundamental research with quantitative modelling. It is by this method that we have arrived at **a disposition of the portfolio which is completely different to that of the MSCI index**, with a heavy weighting in Asia and a low weighting in the US.

Current valuations of the US market – at **2 standard deviations** from fair value – should be considered expensive under most circumstances, whereas the markets we favour offer fair to good value. For example, the US market is on a cyclically adjusted P/E of 28 times, while the developed world, ex the US, is on 18 times and emerging markets are on 15 times.

The holdings that had a strong positive influence on the Fund's performance this quarter included 58.com (+26%), Skyworks (+32%), Cisco (+13%), Reliance Industries (+22%), Jiangsu Yanghe Brewery (+25%) and ENN Energy Holdings (+37%). Detractors were the energy-related stocks, including Inpex (-6%), TechnipFMC (-9%) and ENI (-1%), and some financials like OTP Bank (-4%) and PICC (-1%).

Global Trade Value and Volume Year-on-Year Growth



Source: Bloomberg

Shorting

We reduced the short index positions early in the quarter in response to ongoing positive surprises. This involved closing the put options, reducing index shorts and reducing the shorts on individual retail stocks. These shorts cost us 0.6%.

Currency

There were few changes to our currency positions. Exposure to the Korean won rose in tandem with underlying stock purchases while we actively cut the positions in the Norwegian krone and the British pound. The higher holding of the Australian dollar was helpful, on balance, for the quarter.

CURRENCY	31 MAR 2017	31 DEC 2016	31 MAR 2016
US dollar (USD)	32%	33%	35%
Australian dollar (AUD)	18%	19%	15%
Euro (EUR)	12%	13%	13%
Hong Kong dollar (HKD)	10%	11%	11%
Korean won (KRW)	9%	6%	3%
Indian rupee (INR)	7%	6%	5%
Norwegian krone (NOK)	6%	9%	4%
Japanese yen (JPY)	5%	4%	10%
British pound (GBP)	4%	5%	4%
Chinese yuan (CNY)	-2%	-3%	-1%
Chinese yuan offshore (CNH)	-6%	-6%	-5%

Source: Platinum. Refer to note 6, page 40.

MSCI Regional Index Performance to 31.3.2017 (AUD)

REGION	QUARTER	1 YEAR
Developed Markets	1%	16%
Emerging Markets	6%	18%
United States	1%	18%
Europe	2%	11%
Germany	3%	15%
France	2%	13%
United Kingdom	0%	8%
Japan	-1%	15%
Asia ex Japan	8%	18%
China	7%	21%
Hong Kong	8%	18%
India	11%	19%
Korea	11%	22%
Australia	5%	22%

Source: MSCI Inc

Changes to the Portfolio

Almost all of the Fund's holdings in **Level 3 Communications** and **Carnival Corp** have now been sold, having reached our price objectives. We trimmed **Lloyds Bank** and **ICICI Bank** on improved recovery expectations as well as other holdings like Chow Tai Fook, Daimler and Sanofi. We also trimmed Samsung Electronics as it continued to run on rising expectations around its performance in mobile sales and as a component supplier of memory chips and OLED screens.

There was a fair amount of topping-up of positions in the likes of Gilead (pharmaceuticals) as its price weakened, Nexon (computer games), as well as Lixil (building products) and Asahi (breweries) on our rising expectations of higher profits as they press forward with the integration of their recent acquisitions and rationalise their activities. The knock-on effect of the lower oil prices allowed us to increase our oil price-sensitive plays like TechnipFMC and Schlumberger.

The two new holdings of significance are **Hyundai Motor** and **LG Chemical**.

Our quant models show decisively that the world's auto industry is as out-of-favour as it has ever been in **30 years**. This is despite high demand in the US, growing demand in other industrialised economies and now a recovery in the emerging market countries. Explanations vary from over-capacity to the threat of car-pooling and the shared economy, disruption by electric vehicles and autonomous vehicle as well as the impact of a possible US border tax. There are also niggling issues regarding residual values and defaults on the leasing books in the US as auto manufacturers have progressively won market share in auto loans at the expense of banks.

MSCI All Country World Sector Index Performance to 31.3.2017 (AUD)

SECTOR	QUARTER	1 YEAR
Information Technology	7%	26%
Health Care	3%	9%
Consumer Discretionary	2%	12%
Materials	2%	27%
Industrials	2%	17%
Consumer Staples	2%	5%
Utilities	1%	5%
Financials	0%	26%
Telecommunication Services	-3%	1%
Energy	-9%	16%

Source: MSCI Inc

This led us to a thorough review of the choices on offer and **Hyundai** stood out for us as one of the more prospective plays. We can point to its supposed superior loan book in the US, which will be important, but essentially it is a company with an unmatched growth record. We like its current product line-up, where SUVs are now all the rage, and the fact that it is disproportionately exposed to important emerging markets. With plants in Russia, China, India and Turkey, there is every prospect of a strong recovery in profits as these markets recover and grow. Seldom do stock stories come without blemishes, and then it comes down to assessing the relative merits of the risks, growth trajectories and valuations. Net of the cash sitting atop its manufacturing activities, Hyundai is now priced as cheaply as it was during the GFC.

LG Chemical is in a way related to the above case. It is the world's **leading supplier of electric vehicle batteries** and has supply arrangements with virtually all the major auto companies, led by an interesting reciprocal arrangement with GM. As the change from internal combustion engine to electric drivetrain accelerates, aided by mandated fleet emission standards and subsidies, there will surely be intense competition in the supply chain. But as we have seen in other parts of the auto industry, there has been a consolidation of suppliers and scale will be of paramount importance. There are ambitious targets to be met, like raising the capacity of these batteries from around 250 wh/kg to 300 wh/kg and dropping the cost from some US\$150 per kWh today to US\$125 by 2020. The commitment by LG Chem is huge and involves over 10% of its employed capital and a greater proportion of its R&D budget, with profits still a promise!

Its traditional chemical activities are prone to cyclicity and issues around marginal investment by the chemical industry in China. This could work to the company's favour as, for example, one third of China's PVC production is manufactured from a highly polluting coal-based process, closure of which could sustain the construction-induced cyclical uptrend in PVC prices. Despite this, LG Chem's shares are trading at close to half of their 2011 peak when the first surge of excitement around the auto battery business drove sentiment. Subsequently, the shares have become a 'show-me' situation as disaffected early owners wilted. Given the company's historical record, the shares at their current price are worth owning without the battery story, but if this bears fruit, the reward could be a handsome one.

Outlook

We have been emphasising for some time that there has been a huge divergence in the performance of the emerging markets versus the developed markets, with the US streaking ahead of all others. This may have now reached an extreme and the time has come for the other markets to play catch-up. If one thinks about the cause of the emerging markets' problems, they reach back to 2009 when these countries introduced aggressive stimulus to offset weakening demand caused by the GFC. This in turn resulted in the completion of grand projects with associated increases in supply and, later, overheating. As the authorities moved to reverse and tighten policy, companies experienced the combined hits of rising interest rates, falling commodity prices, exacerbated by the new drilling and fracking practices on the shale fields, and plummeting profits. Weak commodity prices were a boon to the developed markets and, likewise, a burden on the largely commodity-dependent emerging markets, hence the great divergence.

Galloping world trade and the concomitant improvements in the demand for commodities have reinvigorated the emerging markets and profits in 2016 started to outpace those of the developed countries. With their traditionally higher growth rates, this will be reflected in profit growth, but most important of all, **the free cash flow will be far superior to what they were in the last cycle, because of lower capital needs.** Combine this with very modest price inflation and the prospect of more stable interest and exchange rates, and the case is made for significant outperformance in the months ahead. We believe Asia will be at the forefront of this tide, be it Japanese or Korean exporters or the domestic plays in the rest of Asia. With valuations being so disparate, it is likely that the equity markets will reflect this new divergence in distributable profits, and this will reverse investment flows.

Platinum Unhedged Fund



Clay Smolinski
Portfolio Manager

Performance

(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Unhedged Fund	7%	22%	11%	15%	11%
MSCI AC World Index	1%	16%	12%	15%	6%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Asia	35%	30%	28%
Europe	24%	24%	25%
North America	24%	25%	30%
Japan	9%	8%	7%
Russia	2%	3%	2%
Cash	6%	10%	8%

Source: Platinum. Refer to note 3, page 40.

Top 10 Holdings

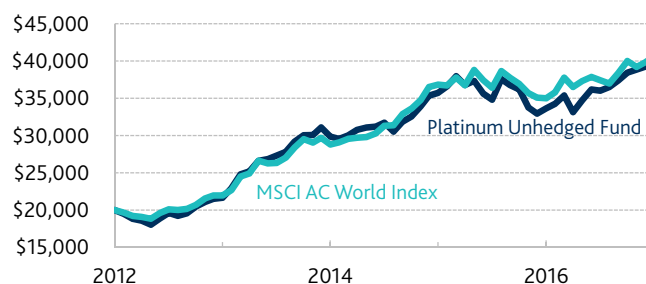
STOCK	COUNTRY	INDUSTRY	WEIGHT
Raiffeisen Bank International	Austria	Financials	4.3%
Applus Services SA	Spain	Industrials	3.8%
IHS Markit Ltd	USA	Industrials	3.5%
Jiangsu Yanghe Brewery	China	Consumer Stap	3.5%
Lixil Group Corporation	Japan	Industrials	3.4%
KB Financial Group	Korea	Financials	3.3%
Alphabet Inc C Class	USA	IT	3.1%
Erste Group Bank Ltd	Austria	Financials	3.0%
PICC Property & Casualty Co	China Ex PRC	Financials	3.0%
Skyworks Solutions Inc	USA	IT	2.7%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Performance

The last three months were notable in the sense that it is the first time the returns of the US market have lagged the rest of world for some time. Asia was the standout, rising 7.6% (in AUD), clearly outpacing Europe (+1.8%) and the US (+0.5%).

The Fund returned 6.6% for the quarter and 21.7% for the year. This compares to 1.5% and 16.0%, respectively, for the Index (in AUD terms).

The drivers of performance within the Fund were quite diverse, with substantial gains from a number of stocks in different regions and industries. Some of the larger contributors to the quarter include ENN Energy (+37%), Skyworks Solutions (+32%) and Raiffeisen Bank (+22%).

ENN Energy – We outlined the case for the Chinese gas distribution industry in our September 2016 Quarterly Report. The stocks had become very cheap on the fear that there might be regulatory cuts to the dollar profits these companies can earn on gas sales. We were comforted by the fact that such rate reviews had historically been handled in a fair manner and that, by focusing solely on the regulatory risk, the market was ignoring the fantastic outlook for growth in gas consumption and related investment. ENN posted very strong end-of-year results, with gas sales volume increasing 27% and recurring profit up 17%. This confirmation of the growth story and the fading of fears around regulatory cuts has been the catalyst for change, with the stock quickly rising 50% in response.

Skyworks Solutions – Skyworks is a high quality semiconductor manufacturer that operates in a near oligopoly producing analogue radio-frequency chips. These chips allow smartphones to communicate with the radio spectrum through conversion between analogue and digital data. We acquired the stock after it had fallen 40% due to disappointing sales of the iPhone 6s, which had created widespread fears over excess inventory in the smartphone market. The stock has since rebounded sharply as the picture has become more favourable, particularly on the back of strong iPhone 7 sales. The excess inventory has cleared, Skyworks has increased its content share in new models like the iPhone 7 and the business is growing again.

Raiffeisen Bank International – Raiffeisen was one of the cheapest banks globally and has been one of our largest banking positions in the Fund. The company is essentially a collection of profitable Eastern European banks that had been besieged by a series of problems (loan losses in Ukraine and Asia, Swiss franc mortgage conversions in Poland, and a merger with its parent RZB). In our view, these problems were neither fatal nor permanent and, once solved, we would be left with a less complex (and potentially more profitable) bank operating in a growth region. This case is playing out with the stock having doubled from its 2016 lows and up 22% in the quarter.

Changes to the Portfolio

In our last Quarterly Report, we mentioned that, based on investor sentiment and both current and cyclically adjusted valuations, Asia and the Emerging Markets looked to offer the most attractive risk adjusted returns for investors.

Accordingly, we have continued to find opportunities in the region. One such name is **58.com**, which is a Chinese Internet advertising business holding the number one sites in both residential property and blue collar job search. The stock was hit hard on the government announcing new measures to cool the property market, which would result in agents reducing their advertising spend. These periodic attempts to cool the housing market are nothing new, and are largely irrelevant to the company's long-term growth outlook given that the secondary property market is still nascent in China (at 30% of new build).

We also established a position in India's **Axis Bank**. Similar to the Raiffeisen example above, Axis has a nice banking franchise in a market with huge long-term growth potential, but is currently suffering from a credit cycle. The source of the problem was a bout of poor lending to the infrastructure sector, particularly steel and power. Buying a bank in a credit cycle can be very lucrative as long as the bank has some big profit engines to cover the loan losses without needing to raise additional capital. Axis fits this bill. Such is the underlying profitability of the bank that Axis can write off a full 5% of its loan book annually and still make a profit! At the time of purchase, Axis traded on 9x normalised earnings. As the loan losses are worked through, we expect the stock's valuations to rise significantly higher over time.

In terms of sales, we fully exited our position in fibre network operator **Level 3 Communications** after it received a takeover bid from a competitor. We also heavily reduced our position in **Carnival** after the stock reached our target price. Both stocks were former top ten positions and solid performers for the Fund.

Outlook

Our view on markets outlined in our last Quarterly Report has not changed. The US is characterised by high valuations, high expectations and rising interest rates (which eventually pull both growth and valuations down). Not an appealing starting point. The picture looks considerably better in Asia and, to a lesser extent, Europe and Japan. Here, we have modest valuations, relatively low expectations and economies that are clearly improving.

What is particularly encouraging is that there has been a subtle change to investor views on the Asian region. The 'China-is-going-to-implode' rhetoric has faded, the investment banks are becoming more positive and buyers are returning, pushing stock prices higher. The Fund is well positioned, should this trend continue.

Platinum Asia Fund



Joseph Lai
Portfolio Manager

Performance

(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Asia Fund	7%	16%	11%	13%	15%
MSCI AC Asia ex Jp Index	8%	18%	12%	11%	10%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

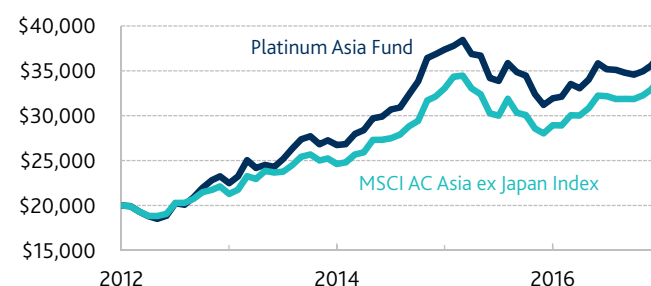
Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
China (Ex PRC Listed)	33%	26%	31%
China (PRC Listed)	11%	9%	7%
Hong Kong	1%	1%	5%
Taiwan	4%	3%	4%
India	14%	17%	17%
Korea	11%	9%	9%
Thailand	6%	7%	7%
Philippines	4%	4%	4%
Vietnam	3%	3%	3%
Singapore	2%	2%	3%
Malaysia	1%	1%	0%
Cash	10%	18%	10%

Source: Platinum. Refer to note 3, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Tencent Holdings Ltd	China Ex PRC	IT	3.2%
Alibaba Group	China Ex PRC	IT	3.2%
Kasikornbank PCL	Thailand	Financials	3.2%
Ayala Corp	Philippines	Financials	3.0%
Jiangsu Yanghe Brewery	China	Consumer Stap	3.0%
Ping An Insurance Group	China	Financials	3.0%
Axis Bank Ltd	India	Financials	2.5%
Jardine Matheson Holdings	Singapore	Industrials	2.5%
Samsung Electronics	Korea	IT	2.5%
Baidu.com	China Ex PRC	IT	2.5%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance

The MSCI AC Asia ex Japan Index was up by 10% in local currency over the quarter, however, the strong Australian dollar movement detracted from returns.

Performance was generally encouraging across the region, particularly in India and China. The Indian market, having recovered from the “demonetisation” sell-off as we had expected, was up 12% (in local currency). Demonetisation was essentially an exercise by the Indian government to swap old currencies for new tender. As the bulk of the new currencies are now in circulation, economic activity quickly recovered. We took advantage of the sell-off to add to stocks that were negatively impacted, and they rebounded significantly over the quarter.

The Hang Seng Index (of Chinese companies listed in Hong Kong) rose 10% (in local currency) over the quarter, as the Chinese economy continued to gather pace, benefiting construction and consumption-related stocks.

ASEAN markets also rose higher, as optimism grew in these export-oriented countries on the back of improving economic activity in China and the US, though somewhat offset by the prospect of US interest rate rises.

As expected, the Fund’s Chinese stocks were contributors to performance, including **BBMG** (a dominant cement producer in northern China) +20%, **58.com** (online classifieds) +26%, **ENN Energy** (natural gas utility) +36%, and **Jiangsu Yanghe Brewery** +24%. Elsewhere, our Indian banking exposure also contributed to performance, with **Yes Bank** up another 27%, bringing its annual return to 69%. Key detractors were our energy exposures (CNOOC and Green Dragon Gas).

Changes to the Portfolio

We sold out of positions that have reached our estimation of fair value, such as **Yes Bank**, **HDIL** (Indian real estate developer) and **UPL** (Indian fertilizer company). Funds raised were deployed into more prospective ideas.

We started positions in **Hon Hai Precision Industry** (also known as Foxconn), the largest and the lowest-cost manufacturing contractor for popular electronic products like the iPhone. Hon Hai supplies key components, and its increasingly efficient and sophisticated processing technologies are boosting its negotiation position vis-à-vis its clients. The company’s cost position continues to improve with the application of its in-house made robots, which anecdotally have drastically reduced the use of manual labour and improved product quality. These two trends in Hon Hai’s operations as well as its prospective growth trajectory appear under-appreciated by the market, with the stock trading on 11x 2017 earnings.

Another new addition to the Fund was **Midea Group**, one of the top manufacturers of household appliances in China. After years of consolidation, China’s home appliance industry is now dominated by only three key players, with one in every three air-conditioners or fridges sold made by one of them. This has allowed these companies to gain pricing power, and product prices have been rising over the last few years while raw material prices fell!

Midea has recently branched out into robotics with the acquisition of a top-tier German robotics company called Kuka. Kuka is a dominant supplier of car manufacturing robots to the likes of Volkswagen, BMW and Mercedes Benz, while also expanding into general industrial robots for other areas such as the manufacturing of electrical appliances. Midea has invested billions of dollars to upgrade its manufacturing processes with automation and robotics over the last few years. It is worth observing that improving product quality was as important a reason for this investment as cost reduction. The underlying change reflected here is that Chinese consumers are demanding better quality products and the future of the Chinese factory is one that may run 24x7 in the dark, lined by robots! On 12x P/E, with the robotics optionality being largely an added bonus, valuation is tantalising indeed.

The Fund has maintained a 13% AUD exposure.

Outlook

China and India are undergoing structural reform to better their longer-term outcomes, and their longer-term prospects remain bright.

In India, with the banking system having been through a clean-up and better institutions (particularly around bankruptcy laws) having been put in, and with progress taking place in the power sector, the country indeed appears to be on the cusp of a long-awaited capex cycle which will accelerate growth nationwide. However, given the enthusiasm with which the market has already embraced the Indian market, improvement in economic activity first has to catch up with the market’s optimism.

China is showing very few signs of retreating from its reform agenda. The government continues to force closure of excess production capacity in heavy manufacturing industries, which has led to a significant rebound in commodity prices. While another major fiscal stimulus is unlikely, given the improvement in construction activity and private sector capital expenditure, one can expect a continuation of infrastructure projects which this country of immense population and geographic reach still needs. Against the backdrop of the ongoing rebalancing of China’s economy, we have kept the Fund’s China exposure to the sectors and companies with lower risks and more favourable growth prospects.

Platinum European Fund



Nik Dvornak
Portfolio Manager

Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Germany	23%	24%	21%
UK	15%	16%	18%
Austria	9%	9%	6%
France	6%	7%	5%
Switzerland	5%	2%	2%
Italy	5%	6%	6%
US *	5%	4%	4%
Spain	4%	3%	5%
Russia	3%	4%	4%
Denmark	3%	0%	0%
Hungary	3%	3%	3%
Norway	3%	3%	2%
Netherlands	2%	3%	2%
Sweden	0%	1%	1%
Cash	14%	15%	21%
Shorts	-1%	-1%	0%

* Stocks listed in the US, but predominant business is conducted in Europe.

Source: Platinum. Refer to note 3, page 40.

Beginning from February 2017, Nik Dvornak has been appointed the sole Portfolio Manager of the Platinum European Fund. Clay Smolinski ceased to co-manage the Platinum European Fund in order to focus on managing the Platinum Unhedged Fund and to take up co-management of the Platinum International Fund.

Performance

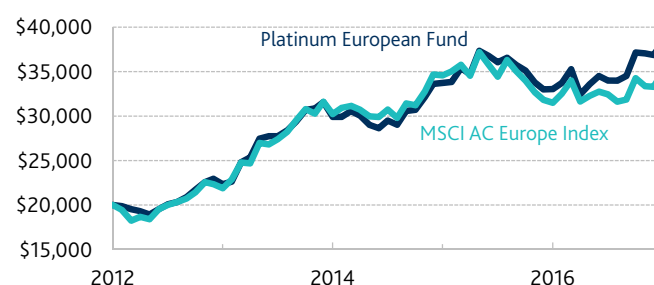
(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum European Fund	3%	16%	9%	14%	12%
MSCI AC Europe Index	2%	11%	5%	12%	2%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Raiffeisen Bank International	Austria	Financials	5.9%
IHS Markit Ltd	USA	Industrials	4.5%
Applus Services SA	Spain	Industrials	3.5%
Mediobanca SpA	Italy	Financials	3.4%
Hornbach Baumarkt AG	Germany	Consumer Disc	3.3%
Erste Group Bank	Austria	Financials	3.3%
Roche Holding AG	Switzerland	Health Care	3.0%
Scout24 Holding	Germany	IT	2.9%
Pandora A/S	Denmark	Consumer Disc	2.9%
OTP Bank Plc	Hungary	Financials	2.9%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance

European stock markets bottomed in July 2016, soon after the United Kingdom voted to leave the European Union. From that low point, stocks have appreciated roughly 30%, responding to reinvigorated economic activity, both in Europe and elsewhere. Despite all the ink spilt, concerns over the outcome of elections in the Netherlands, France and Germany did little to derail the rally. Indeed, the election result in the Netherlands can be viewed positively, for, while the populists did receive a large number of votes, they fared significantly less well than many had feared.

In 2016, European economic activity grew by 1.8%, a respectable outcome. The recovery is broad-based. Consumer and business sentiment indicators are approaching their pre-GFC highs. The manufacturing sector is in good health. And, vitally, employment is growing with 3.2 million jobs created in the European Union last year.

Turning to equity markets, the rebound in cyclical continues, but the emphasis has shifted. While the rally was initially led by commodities and banks, in recent months Technology and Industrials have taken the baton. Consumer Staples also performed well after an attempted takeover of consumer goods giant Unilever by Kraft Heinz. Energy was the notable under-performer this quarter.

The Fund returned 3.2% for the quarter and 16.0% for the year (in Australian dollar terms). This compares to 1.8% and 10.7%, respectively, for our benchmark. The Fund's performance during the quarter was held back by its 14% cash position and our choice to avoid owning many Industrials and Consumer Staples at current valuations.

The performance of the portfolio had few unifying themes. It was largely stock-specific. A number of large positions where the investment thesis is playing out made large contributions to our performance. Examples include **Raiffeisen Bank** (+22%), **IHS Markit** (+18%) and **Applus** (+17%). Also helping us was the fact that there were few positions that cost us money. The main detractor was OTP Bank (-4%) which experienced a pullback after a long period of outperformance.

Changes to the Portfolio

We added a handful of new stocks to the Fund. Among the larger positions are **Roche**, the Swiss pharmaceutical giant, and **Pandora**, a Danish purveyor of affordable silver jewellery well known to Australians. We also added to our position in German online classified business, **Scout24**.

Our selling concentrated on large positions that had performed, notably **Raiffeisen Bank**, **Lloyds Bank**, **Carnival** and **Kering**. We sold our stake in consumer healthcare business **Stada Arzneimittel** and telecom equipment maker

Ericsson. In Ericsson's case, we simply got it wrong and used a rebound in the stock price to sell out. In Stada's case, the thesis played out and the company received a number of attractive takeover offers.

Lastly, we established a significant position in the **Czech Koruna**. The Czech economy has been especially strong in recent years. Unemployment is the lowest in the European Union while wages, credit growth and inflation are rising. The adoption of unorthodox monetary policy by the European Central Bank motivated the Czech National Bank to commit to capping their exchange rate against the Euro, thereby preventing a loss of competitiveness against their largest trading partner. While the central bank acted to prevent Koruna appreciation, there was nothing to prevent it from depreciating. Yet, it has consistently traded at the ceiling set by the central bank.

Given the country's domestic economic strength, accelerating credit growth and building inflationary pressure, the Czech National Bank will likely look to normalise monetary policy. A first step in this direction would be to allow the exchange rate to float freely. Our assessment is that the Koruna is undervalued against the Euro based on economic fundamentals and is artificially restrained from appreciating by a central bank that has diminishing grounds for continuing this policy.

Outlook

Incoming data paints a picture of ever greater economic vitality in Europe. Commentary from a broad range of companies confirms that the business environment is improving, both domestically and abroad. There is evidence that the resurgence in economic activity is spreading, with France, in particular, reporting better than expected performance and signs of life re-emerging even in Italy. Investor sentiment appears buoyant with European companies and analysts reporting increasing interest from international investors. The economic and market environment appears quite supportive of stock prices.

Political risks remain. The upcoming French election in April and May will keep investors on edge. So too will rising support for the populist Five Star Movement in Italy. It is also worth remembering that the economic recovery in Europe benefits in no small measure from the economic vigour currently on display in China.

The high valuations in some sectors of the market continue to be our main concern. However, significant dispersion remains both between and within sectors. As a consequence, we continue to find attractive investment ideas, as witnessed by the fact that we were able to add a number of new companies to our portfolio this quarter.

Platinum Japan Fund



Scott Gilchrist
Portfolio Manager

Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Japan	94%	95%	80%
Cash	6%	5%	20%
Shorts	-2%	0%	-2%

Source: Platinum. Refer to note 3, page 40.

Portfolio Position

Sector Breakdown

SECTOR	31 MAR 2017	31 DEC 2016
Information Technology	29%	27%
Industrials	16%	13%
Consumer Discretionary	13%	13%
Materials	10%	11%
Financials	9%	13%
Energy	7%	7%
Telecommunication Services	6%	7%
Health Care	4%	3%
Consumer Staples	-2%	1%
TOTAL NET EXPOSURE	92%	95%

Source: Platinum. Refer to note 5, page 40.

Currency Position

	31 MAR 2017	31 DEC 2016
Japanese yen	72%	71%
US dollar	19%	20%
Australian dollar	9%	9%

Source: Platinum. Refer to note 6, page 40.

Performance

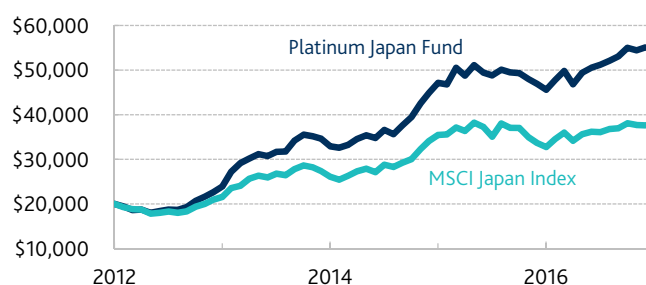
(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Japan Fund	0%	21%	19%	22%	15%
MSCI Japan Index	-1%	15%	13%	14%	2%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Mitsubishi UFJ Financial	Japan	Financials	3.9%
Ushio	Japan	Industrials	3.6%
Nexon Co	Japan	IT	3.6%
Inpex Corporation	Japan	Energy	3.5%
Nintendo	Japan	IT	3.5%
Sumitomo Mitsui Financial	Japan	Financials	3.4%
Lixil Group	Japan	Industrials	3.3%
Ibiden	Japan	IT	3.3%
NTT	Japan	Telecom	3.3%
Kyocera Corp	Japan	IT	3.2%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance

The portfolio was up 21% for the year and flat for the quarter. This quarterly progression was against a somewhat more volatile backdrop than overall performance suggests. The US dollar weakened against the Yen after Christmas while the Australian dollar strengthened by a similar amount against the US dollar during the quarter. Japanese Government Bond 10-year yields remain at 0.05%. Within the portfolio there were some significant price moves, both up and down. The Fund owns a group of companies with very low valuations, some of which are now highlighted for improved operational performance. Quite a few large holdings were weak as the focus of the market shifted to a more defensive footing following the excitement around “reflation” towards the end of last year. The Fund’s avoidance of Korea was a missed opportunity with the Korean stock market rising in tandem with the Korean currency.

Changes to the Portfolio

It was an active quarter for the portfolio. **AIN Holdings** (pharmacy chain) was sold after the share price rose 400% over the last three years. **Ube Industries** (chemical company) was sold after a period of strong performance. Other portfolio holdings that have more than doubled in the last twelve months are also being sold. A range of small holdings were sold and some new positions were initiated.

Towards the end of the quarter, Kerr Neilson and I spent seven days in Japan, visiting 34 Japanese companies in Tokyo and Kyoto, including almost all of the Japanese holdings in the Platinum International Fund and roughly half of the Japan Fund. This was partly the impetus for the activity referenced above. Of the 34 visits, almost two-thirds required further work, a percentage indicative of not only the prior work done to identify attractive investments, but also the valuation dispersion evident in the Japanese market.

The key development of the quarter was the refinement of portfolio positioning towards companies with both attractive valuations and medium-term opportunities, particularly relative to current holdings. This process continues.

Outlook

On the recent company visits in Tokyo we met an extensive range of market participants with varied views on the Japanese stock market. This is in addition to our ongoing dialogue through regular company visits in Sydney and our access to a wide range of resources across the global financial markets. As one digs deeper into the psychology of a market priced at the same headline level as in 1990 – almost thirty years ago, a range of subliminal worries become evident. One discussion at the forefront for domestically-biased corporates is demographics, due to government predictions of a base case population decline from 130 million to 60

million over the next four decades. This obviously changes the investment focus for housing, insurance and other domestic industries. Of a more recent nature, the sabre-rattling in North Korea and the Chinese naval excursions are seen as significant reasons for concern. The recent upheavals at Toshiba and Takata as well as older examples such as Olympus bring back residual corporate governance concerns. Obviously, the worry of another large earthquake or tsunami is ever present. Recently, the front page of the newspapers has focused on questions about Prime Minister Abe’s conduct and the potential for his removal, just when political stability in Japan stands in stark contrast to many parts of the world. There are also many discussions of the inheritance tax and the delayed increase to the GST. However, behind these discussions the underlying concern with the most impact is the topic of government debt. This is a topic with an ever-present emotional response at any Japanese entity, especially the banks and insurers, but also for housing, healthcare, consumer and other domestically-focused industries.

A recent survey of Japanese investors highlighted a surprising divergence between younger respondents and their elders who experienced the 1980s’ bull market. The widespread concerns discussed in the paragraph above and the lack of energy in the younger generation of investors seem discordant with our recent experience of improved disclosure, improved balance sheets and ongoing efficiency improvements in many companies. If you visit Tokyo, and we suggest it for an enjoyable interlude, you will find a safe, cheap modern city with some of the best food in the world complete with inspiring architecture in a clean and green environment. We saw widespread signs of fundamental change across the Japanese economy. Beer prices and package delivery tariffs have been stagnant for many decades and now appear to be inflecting. A recent company plan included a product rationalisation from 80,000 varieties to just 8,000, with no loss of market coverage or range. At the centre of this swirling discussion is an unemployment rate close to the lowest ever experienced by the nation. It is hard for many to reconcile these seeming contradictions.

Perhaps the combination of a cyclical improvement in global demand, a new found confidence in Japan’s place in the global manufacturing complex, a growing group of industries with fundamental tightness, surging inbound tourism, the upcoming 2020 Tokyo Olympics, and an ongoing improvement in corporate behaviour is leading to an underlying sense of national confidence after three decades of steady behaviour in the face of grinding deflation. The lack of protest and sense of national cohesiveness is remarkable.

The myriad of debates relayed above won’t be resolved in the near-term. The global economic trends will continue to flow through and across Japan. Given the valuation dispersion evident in the market and the opportunities we can identify, the Fund remains fully invested in Japanese equities.

Platinum International Brands Fund



Jamie Halse
Portfolio Manager

Performance

(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Int'l Brands Fund	5%	19%	9%	13%	12%
MSCI AC World Index	1%	16%	12%	15%	2%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

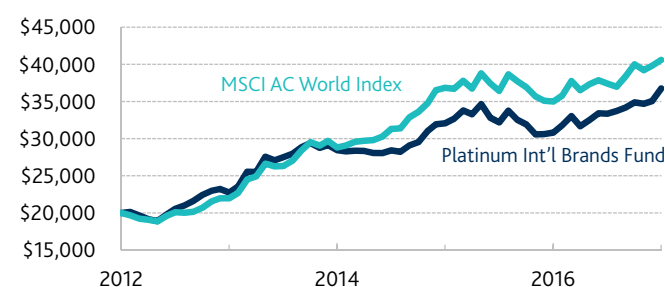
Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Asia	38%	29%	29%
Europe	19%	29%	23%
North America	16%	9%	12%
Japan	10%	11%	9%
Latin America	5%	11%	11%
Russia	3%	2%	2%
Africa	<1%	1%	1%
Cash	9%	8%	13%
Shorts	-9%	-5%	-3%

Source: Platinum. Refer to note 3, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Asahi Group Holdings Ltd	Japan	Consumer Stap	4.3%
LVMH	France	Consumer Disc	3.9%
Callaway Golf Co	USA	Consumer Disc	3.7%
Gree Electric	China	Consumer Disc	3.7%
Jiangsu Yanghe Brewery	China	Consumer Stap	3.5%
Lixil Group Corporation	Japan	Industrials	3.2%
Chow Tai Fook Ltd	China Ex PRC	Consumer Disc	3.2%
Pernod Ricard SA	France	Consumer Stap	3.1%
Hanesbrands Inc	USA	Consumer Disc	3.1%
Godrej Consumer Products	India	Consumer Stap	3.1%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

Beginning from February 2017, Jamie Halse has been appointed the Portfolio Manager of the Platinum International Brands Fund. Prior to that, Jamie had been the consumer sector team leader and had responsibilities for managing up to \$100 million of the Platinum International Brands Fund.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance and Changes to the Portfolio

The Fund's performance in the quarter was strong across most major holdings. A rebound in the data on Chinese consumption, particularly in relation to higher-end products such as luxury handbags, jewellery and liquor, drove strong returns for beneficiaries such as LVMH Moët Hennessy Louis Vuitton, Gucci-owner Kering, jeweller Chow Tai Fook and *baijiu*-maker Jiangsu Yanghe Brewery. Likewise, the continued rebound in Chinese demand for whitegoods led to strong performance from the world's largest air-conditioner and washing machine manufacturers, respectively Gree Electric and Qingdao Haier. Investor recognition of the potential for profitability improvement via internal and market initiatives saw Lixil and Asahi re-rate higher in Japan; and the completion of India's demonetisation experiment led to rebounds in the stock prices of Godrej Consumer Products and Titan Company. A recovery from a Trump-inspired sell-off boosted Mexican convenience store and Coke bottler FEMSA; while Tiffany's share performance improved on the involvement of an activist investor, appointment of a new Chief Artistic Officer, and the resignation of its CEO. The Fund's short positions in several challenged US retailers were also net contributors to performance.

I succeeded Simon Trevett as the Portfolio Manager of the Fund in February – an enormous responsibility as well as a great privilege. While I personally have spent most of my investing career, including six years at Platinum, studying and focusing on consumer-related stocks, more importantly, the breadth and depth of knowledge and experience across all of our sector teams ensures that there will continue to be a large pool of well-researched investment ideas from which the Fund, being a global portfolio, will draw on and benefit.

The majority of positions in the Fund have been maintained, or increased via the use of cash raised from sales of less attractive holdings. Gross sales amount to approximately a quarter of the Fund by value.

Increased positions include the stake in golf equipment maker **Callaway**. The CEO's turnaround strategy is visibly bearing fruit, and its stake in the highly successful driving-range entertainment concept, Topgolf, continues to increase in value. Moreover, competitors such as Nike and Adidas are exiting the industry, which should reduce competition and boost profits for the remaining players. We also added to **Gree Electric** and **Qingdao Haier** as the turnaround in Chinese whitegoods became more apparent while market reaction and valuations had lagged the data. The increases in these positions as well as that in Japanese brewer **Asahi** were fortuitously timed and benefited performance in the quarter.

We added to **Coca-Cola** following a meeting in Boston with the company's investor relations representatives and a member of the executive. While, at 22x P/E, valuation is not optically attractive, there is significant scope to improve the "E" in the equation through internal initiatives. The recent news of an approach by Kraft Heinz for the much larger Unilever shows that no one is off limits for the Brazilian trio and their partner, Mr Buffett's Berkshire Hathaway. With Berkshire already owning 9% of the outstanding stock in Coca-Cola and AB InBev having a history of allowing existing large investors in its acquisition targets to tax-efficiently roll their holdings over into a newly merged entity, the looming threat of a takeover by AB InBev appears to be providing Coke's management with the impetus necessary to make the much needed organisational changes.

Readers may be familiar with the underwear brand Bonds, but perhaps less so with its recent acquiror, **Hanesbrands**, which is a recent addition to the Fund. Hanes in the US is a similarly dominant brand to Bonds in Australia, and the company is using the cash generated from strong profits in the US to consolidate the basic apparel market globally. The company is able to realise significant cost savings as it integrates acquired businesses into its large-scale manufacturing platform, yet trades at a multiple that implies significant deterioration in its business following recent e-commerce driven disruption amongst its retail partners. Whether online or offline, consumers still need to buy underwear, and in the medium-term there is a high probability that, as a known and trusted brand, Hanes has the scale to sell at a price that represents great value.

One of the core drivers of e-commerce disruption is the ability for small brands to gain awareness among consumers via targeted advertising using social media. Instagram "influencers" and their Chinese counterparts that utilise Weibo and Weixin (WeChat) can earn millions of dollars per year promoting products to their followers. Increasingly, in China, influencers drive traffic to their own "shops" on one of the e-commerce platforms, such as Alibaba's Taobao.

As yet, the platforms that connect the influencers with their target market are taking only a small slice of this growing pie for themselves. As this new channel matures, one would expect this imbalance to correct, leading to ongoing strong growth in sales and profits for the platforms. With this in mind, the Fund has initiated a position in **Sina**, which owns a majority stake in publicly-listed Weibo, as well as several other valuable investments, including stakes in e-commerce leader Alibaba and China's version of Uber, Didi Chuxing. Due to a somewhat complicated holding company structure, Sina shares are available for purchase for the value of the

company's holding in Weibo alone, with the market effectively ignoring Sina's other investments and the US\$1.2 billion of net cash on its balance sheet. Considering the strong prospects for future growth at Weibo, Alibaba and Didi Chuxing, Sina represents a compelling opportunity.

Brazilian consumer pharmaceutical stock Hypermarcas has been a strong performer following sales of many of its non-pharma assets and the use of the cash proceeds to pay down expensive debt. The Fund sold the position as valuation is now extended relative to the company's opportunities and a takeover of the business is less likely following Reckitt Benckiser's decision to buy infant formula player Mead Johnson. Elsewhere, the Fund profited from merger and acquisition activity in the consumer pharma space, exiting its year-old position in German-listed Stada Arzneimittel for an almost 60% return (in local currency terms) after the company received a number of bids.

Brazilian retailer GPA has had strong stock performance recently on hopes of an economic recovery in Brazil following a very tough period for the business and its investors. However, the stock's valuation has now moved well ahead of fundamentals and we closed the position accordingly.

Additional changes to exposure included closing the short position against the German DAX Index and adding several stock-specific shorts, with a focus on mature retailers challenged by secular disruption from e-commerce in general and Amazon in particular. Many of these retailers also face

tough competition from up-and-coming retail formats that are stealing customers from the incumbents as they open new brick-and-mortar stores.

Major changes in currency exposure included reducing the Fund's Yen position to zero while increasing the net USD weighting to 36%. The US economy is strong and improving with interest rates rising, while Japan's central bank continues with its asset purchases (essentially printing money) with no end in sight. This is likely to place a ceiling on the Yen.

Outlook

The consumer appears to be in improving health in most markets globally, which should provide ongoing potential for improvements in sales and profits across the Fund's portfolio. Changes in consumer purchasing behaviour, such as the shift to e-commerce, are likely to continue to pressure traditional retailers and, increasingly, the large packaged goods companies as consumer choice proliferates via the "infinite shelf space" that e-commerce provides. This should provide opportunities for the Fund to profit via targeted short-selling as valuations of many large multinational consumer companies remain stretched and expectations for traditional retailers' profitability levels have not been sufficiently reset.

Despite the disruption expected across the consumer landscape from the changes in the way people consume media and buy products, the Fund continues to invest in opportunities with strong expected returns.

Platinum International Health Care Fund



Bianca Ogden
Portfolio Manager

Performance

(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Int'l HC Fund	8%	21%	15%	20%	10%
MSCI AC World HC Index	3%	9%	13%	21%	8%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

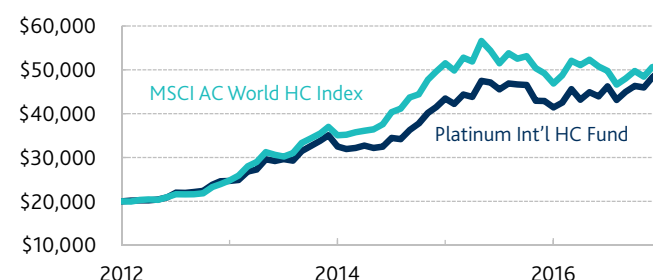
Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
Europe	39%	41%	39%
North America	35%	34%	29%
Japan	5%	3%	4%
Australia	5%	5%	1%
Asia and Other	1%	2%	1%
South America	0%	0%	1%
Cash	15%	15%	25%
Shorts	0%	0%	-1%

Source: Platinum. Refer to note 3, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Sanofi SA	France	Pharmaceuticals	3.5%
Roche Holding AG	Switzerland	Pharmaceuticals	3.5%
AstraZeneca Plc	UK	Health Equip & Services	3.4%
Johnson & Johnson	USA	Pharmaceuticals	3.0%
Qiagen NV	Germany	Health Equip & Services	2.7%
MorphoSys AG	Germany	Biotechnology	2.6%
Prothena Corp	USA	Biotechnology	2.5%
Gilead Sciences Inc	USA	Biotechnology	2.4%
Foundation Medicine	USA	Health Care Providers	2.3%
H Lundbeck A/S	Denmark	Pharmaceuticals	2.3%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance

The quarter saw a fair amount of tweets and politics. For now, “repeal and replace Obamacare” is on hold while the debate of what to do next continues on Capitol Hill. This adds uncertainty for investors, but we remain focused on companies with strong innovation and maintain a healthy cash position.

Our biotech holdings in particular have been significant contributors to performance for the quarter as well as for the year, while our European pharma holdings are showing resilience in the face of all the distracting political chatter.

The fact is that companies are continuing their innovation journey and this quarter saw 11 new drugs approved by the US Food and Drug Administration, comparing nicely to a total of 22 approved throughout the whole of last year.

Dupixent (by Sanofi and Regeneron) and *Ocrevus* (by Roche) are two of the newly approved drugs. Both are very important new assets to Sanofi and Roche respectively, as they will allow the companies to add new disease franchises to their portfolios. For Sanofi, it will be dermatitis, while for Roche it will be Multiple Sclerosis.

Changes to the Portfolio

New listings in healthcare remain limited, while follow-on raisings continue to be active and private funding rounds are attracting a good amount of capital. Corporates themselves are active and seem to be moving swiftly when an offer presents itself. Two of the Fund's holdings were snapped up this quarter. Japanese pharmaceutical company Takeda acquired US biotech **Ariad**, while Swiss biotech **Actelion** was acquired by Johnson & Johnson.

Both Ariad and Actelion were longstanding holdings in the Fund and each company has a unique “asset”. As detailed in our September 2016 Quarterly Report, Ariad is a company with strong medicinal chemistry expertise. It has successfully tackled significant commercial hurdles while also investing in its pipeline. Similarly, Actelion in its life time had to fight off aggressive hedge funds pressuring the company to reduce its R&D spend. Actelion stuck to its strength and now owns the most comprehensive portfolio of approved products for the treatment of pulmonary arterial hypertension.

Stada Arzneimittel, our German generic consumer healthcare investment, also attracted interest from several private equity firms. We always thought that the company had a great foundation but required a firmer management to bring out its potential.

French biotech **Ipsen** has been actively adding to its oncology franchise via licensing deals. The market has finally realised that this company has gradually expanded its specialty focus which will start to be reflected in profits in the years ahead.

It is vital in drug development today to look far and wide for opportunities and have the right people scour the world for innovation. Companies that manage to achieve the right balance between internal and external growth are the ones with the greatest chance of success.

Precision medicine remains a focus. Growing demand for tests and other services, along with improving reimbursement rates by insurers, is benefiting our holdings in this area.

Gilead has been a poor performer recently, even though its Hepatitis C business has not fallen off a cliff as some had feared. Gilead generates significant cash flows and, in time, will deploy the money and invest in innovation. Meanwhile, its HIV franchise remains steady and the company is looking to launch its next generation integrase combination therapy next year.

As a number of biotechs have performed very well, we trimmed the positions and added to investments that have lagged due to “limited” catalysts. We also added to **Roche** as we expect that its scientific rigour and depth in oncology, along with its diversification into Multiple Sclerosis, will reap rewards in the long-term.

Outlook

The healthcare cost debate will continue for the foreseeable future, thus increasing the need for companies to be more efficient. The idea that a drug developer needs to cover many diseases is no longer feasible. Companies that stick to the status quo will find the future challenging. Those that know how to let go of old achievements and look beyond the familiar for new opportunities (at a reasonable price) while at the same time remain focused on their core strengths will prosper.

Platinum International Technology Fund



Alex Barbi
Portfolio Manager



Cameron Robertson
Portfolio Manager

Disposition of Assets

REGION	31 MAR 2017	31 DEC 2016	31 MAR 2016
North America	34%	34%	30%
Asia and Other	25%	24%	29%
Europe	13%	11%	13%
Japan	5%	8%	7%
Russia	0%	0%	2%
Cash	23%	23%	19%
Shorts	0%	0%	-3%

Source: Platinum. Refer to note 3, page 40.

Beginning from February 2017, Cameron Robertson has been appointed a Co-Manager of the Platinum International Technology Fund with responsibility for 50% of the portfolio.

Performance

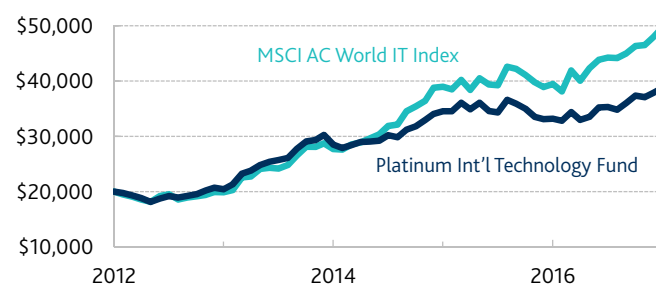
(compound pa, to 31 March 2017)

	QUARTER	1YR	3YRS	5YRS	SINCE INCEPTION
Platinum Int'l Tech Fund	4%	17%	11%	14%	9%
MSCI AC World IT Index	7%	26%	22%	20%	-1%

Source: Platinum and MSCI Inc. Refer to note 1, page 40.

Value of \$20,000 Invested Over Five Years

31 March 2012 to 31 March 2017



Source: Platinum and MSCI Inc. Refer to note 2, page 40.

Top 10 Holdings

STOCK	COUNTRY	INDUSTRY	WEIGHT
Alphabet Inc	USA	IT	5.6%
Samsung Electronics	Korea	IT	5.1%
Apple Inc	USA	IT	3.7%
Tencent Holdings	China Ex PRC	IT	3.5%
Oracle Corporation	USA	IT	3.2%
ams AG	Austria	IT	2.8%
Taiwan Semiconductor	Taiwan	IT	2.6%
China Mobile Ltd	China Ex PRC	Telecom	2.4%
Level 3 Communications	USA	Telecom	2.4%
JD.com Inc	China Ex PRC	Consumer Disc	2.2%

As at 31 March 2017. Source: Platinum. Refer to note 4, page 40.

For further details of the Fund's invested positions, including country and industry breakdowns as well as currency exposures, updated monthly, please visit <https://www.platinum.com.au/fund-updates/#MonthlyUpdatesForThePlatinumTrustFunds>.

Performance and Changes to the Portfolio

During the quarter the Fund was up 3.7% while the MSCI AC World Information Technology Index (A\$) was up 7.3%. A nearly 6% appreciation in the value of the Australian dollar against the US dollar detracted from performance. For the 12 month period to 31 March, the Fund returned 16.8%, slightly ahead of global markets (MSCI AC World Index A\$, +16%), but trailing the very strong sector benchmark (MSCI AC World IT Index A\$, +26%).

Among the best performers this quarter (in US dollar terms) were, once again, semiconductor equipment stocks, with companies like Applied Materials and Lam Research up 21%. The semiconductor industry in general was up 11%.¹ This was an extension of the rally that started in early 2016 and which does not seem to have exhausted itself yet. The trend has mainly been driven by the increased complexity and varied specifications of new smartphone models as well as a relative scarcity of digital memory chips (DRAM and NAND) and semiconductor wafers in general. All of these factors are having a positive impact on the profitability of semiconductor companies.

The Fund benefited from this rally through our positions in **Micron Technology** (+32%), **Skyworks Solutions** (+31%) and **ams AG** (+88%).

ams AG was the most recent addition to our stable of beneficiaries of the smartphone cycle. It is an Austrian semiconductor maker with a focus predominantly on optical sensors, but also has a broad portfolio of products, including miniature air quality sensors that are small enough to integrate into phones. Roughly half of ams' revenue comes from consumer products, mostly mobile phones, with Apple being its largest customer and favouring its ambient light sensors which adjust screen brightness based on surrounding light.

Last year, ams acquired an optical packaging company called Heptagon, which gives the company a unique end-to-end solution from chips to sensors, to the optical package that houses all of the key components. Expertise in all three areas is becoming essential in order to meet the scale and performance requirements of demanding customers.

We are expecting to see significant content growth in smartphone applications, thanks to the addition of 3D sensors. These are sensors that can build a 3D map of the immediate environment surrounding the device and are finding use in photography and augmented reality. ams' stock price has rallied on the back of an improving outlook for smartphone volumes, but we believe the current valuation remains attractive if the company can continue to grow

content in smartphones as well as benefit from increased industrial applications over the medium-term.

The Telecommunications Equipment Industry (+16% in US dollars)¹ was also a strong performer this quarter with Apple being its major driver. The company is benefiting from the well-received launch of iPhone 7. It was nice to see our thesis playing out as the stock has appreciated more than 50% since we increased the Fund's position in it in early 2016.

Internet Retail was another area of strength (+15% in US dollars),¹ largely driven by the stellar performance of Amazon and the fast growth in e-commerce in general, to the detriment of traditional retail channels. Our participation in this theme includes **eBay** (+13%) and, most importantly, China's **JD.com** (+22%). JD.com is developing a large scale e-commerce platform that leverages on its own fulfilment capabilities, direct control over customer experience and greater control over product quality than many of its e-commerce competitors.

Chinese Internet stocks have had a decent recovery from a period of weakness in the previous quarter. We had taken the opportunity to increase some of our holdings. In particular, we added to **Tencent Holdings** (+17% this quarter). We find the superior long-term potential of the Chinese Internet companies highly compelling when compared to their Western peers, and intend to maintain a sizeable exposure to companies such as Tencent and JD.com.

As at 31 March 2017, the Fund's major exposures by geography include the US (32%), China (15%), Taiwan (3%), Europe (13%), South Korea (7%) and Japan (close to 5%). With a net invested position of 77%, we are maintaining a higher than usual cash position as the valuations of a large number of companies in the technology sector are reaching very elevated levels.

Outlook

The coming few months will likely see more political (European elections) and macro-economic (US monetary policy) uncertainty which will impact on global markets. The long-term prospect, however, remains one with a multitude of fast evolving technologies emerging across many industries, including communications, manufacturing, financial services, retail, transport, and energy. We will continue to endeavour to identify the winners from the crowd and deliver satisfactory returns to our investors.

¹ Source: FactSet. Industry classification by FactSet.

Glossary

Cyclically adjusted price-to-earnings ratio (CAPE)

Current price divided by average earnings per share over the last 10 years, adjusted for inflation, the CAPE (also known as Shiller P/E or P/E 10 ratio) is a valuation measure that uses smoothed real earnings to eliminate the fluctuations in net income caused by variations in profit margins over a typical business cycle. A higher than average CAPE implies lower than average long-term annual average returns.

Free Cash Flow (FCF)

A measure of a company's financial performance calculated as operating cash flow minus capital expenditures, FCF represents the cash that a company is able to generate after laying out the money required to maintain or expand its asset base.

Dividend Yield

A ratio that indicates how much a company pays out in dividends each year relative to its share price (adjusted for any share splits).

Earnings Per Share (EPS)

An indicator of a company's profitability, EPS equals to profit, net of tax and dividends to preferred shareholders, divided by the total number of ordinary shares outstanding.

Gross Domestic Product (GDP)

The primary indicator used to gauge the health of a country's economy, GDP represents the total dollar value of all goods and services produced over a specific time period.

MSCI Indices

Various indices compiled by Morgan Stanley Capital International (e.g. World, Asia, Health Care, etc.) that are designed to measure equity market performance across different regions and industries.

Platinum does not structure its investment portfolios relative to any benchmark index, however, the MSCI indices are used as a reference to determine how each Fund is performing in relation to the total market opportunity in which it invests.

Price to Earnings Ratio (P/E)

The ratio of a company's current share price to its per-share earnings, P/E is used as an indicator of the value of a company by comparing its share price to the amount of per-share earnings the company generates.

Producer Price Index (PPI)

The PPI is a family of indices that measure the average change in selling prices received by domestic producers of goods and services over time. PPIs measure price change from the perspective of the seller or producer, and differs from the Consumer Price Index (CPI) which measures price change from the purchaser's perspective. The PPI looks at three areas of production: industry-based, commodity-based, and commodity-based final demand-intermediate demand.

Purchasing Managers' Index (PMI)

The PMI is an indicator of the economic health of the manufacturing sector. It is derived from monthly surveys of purchasing executives at private sector companies and is based on five major indicators: new orders, inventory levels, production, supplier deliveries and employment environment. A PMI reading of greater than 50 indicates expansion of the manufacturing sector when compared to the previous month, while a reading of under 50 represents a contraction and a reading at 50 indicates no change.

Quantitative Easing (QE)

A monetary policy used by central banks to increase the supply of money by increasing the excess reserves of the banking system.

Short Selling or Shorting

A transaction by which an investor is able to generate profit from a fall in the price of a particular stock or market index. To generate such a profit, an investor borrows securities and sells them, then when the price has fallen, the investor repurchases the securities at a lower price and returns them to the lender.

Platinum utilises short selling of stocks and indices for risk management (that is, to protect a Fund's portfolio from either being invested or uninvested) and to take opportunities to increase returns.

Short selling is not undertaken for Platinum Unhedged Fund.

The Journal

We have a section on our website titled *The Journal*, providing in-depth market commentaries, industry insights, and the fundamentals of investing.

Recent highlights include:

- [The Platinum Way](#) – watch Andrew Clifford, CIO, explain investing with an analyst's mindset.
- [Loss Aversion, 'FoMo', Anxiety and Mistiming](#) – read about some of the most common psychological pitfalls faced by investors and how to avoid them.
- [A Framework for Dealing with Change](#) – learn about a simple and effective way to stay in control of your investments amidst constant change.

Visit www.platinum.com.au for more.



From early May, estimations (updated weekly) for the forthcoming 30 June distributions by the Platinum Trust Funds will be made available on our website.

Financial Planning students' work experience at Platinum



NEILSON
FOUNDATION



I was ecstatic when I received the warming news that I was accepted for Platinum's work experience program which ties into the generous scholarship program the company has established in partnership with The Neilson Foundation. As a recent graduate with a Bachelor of Commerce, the work experience has reinforced my studies by applying the theoretical frameworks to real life scenarios. The majority of my four weeks at Platinum was spent in the Investment Team under the leadership and guidance of a mentor. I was assigned a company to research and would discuss ideas and analyses with my mentor to form a thesis about the company based on all the available relevant information. As a fresh graduate, I was quick to identify the gap between study and practice. I used to have a numbers-orientated, yes-or-no approach, which was useful in certain ways but was challenged during my time at Platinum. My problem was getting caught up in the numbers and taking everything at face value. I soon learned that Platinum's investment method is like an art form, as you need to think outside of the box and be creative to generate ideas. From the month's work experience, I have gained valuable practical skills and a deeper understanding of how an investment company operates. There is only a certain amount you can learn in a classroom, and it's not until you get out there and experience it that you realise how much more there is to learn. That is where Platinum is doing an exceptional job to groom the next generation and for that I would like to thank the whole team at Platinum for being welcoming and providing this opportunity.

*Bradley Aleckson
Bachelor of Commerce (Finance and Financial Planning)
Griffith University*

To play a small part in raising professionalism in the financial advisory industry, each year Platinum Asset Management and The Neilson Foundation jointly fund 24 scholarships awarded to students majoring in Financial Planning across three Australian universities, each to the value of \$12,500.

In addition, Platinum also offers a four-week work experience program to two of each year's scholarship recipients. Bradley Aleckson of Griffith University and Ella Hurley of La Trobe University partook in the program this summer.

After receiving the Platinum Asset Management Scholarship I was lucky enough to secure a position to participate in the work experience program at Platinum's Sydney office. I spent a large amount of time with the Investment Team where I was assigned the project of researching a company that was a prospective buy-in. In undertaking this project I was required to conduct an extensive amount of research into the fundamental operation of the company. I gained valuable insight into how Platinum evaluates potential investment ideas and the types of information that are of importance in forming a decision to take a position in a stock. Through active involvement in team meetings I was able to experience the challenging yet intriguing environment of investment analysis and the emphasis placed on being well informed in your recommendations. I was also fortunate enough to spend time with the Investor Services and Unit Registry teams where I gained insight into how the unit pricing works as well as the important role the Investor Services team plays in communicating with Platinum's external stakeholders. Overall, I would highly recommend this program. As a Financial Planning student it was extremely valuable to gain industry experience in the funds management sector, as I will now be able to better educate my future clients of the processes that occur behind the scenes and assist them in making the best investment choice to suit their needs.

*Ella Hurley
Bachelor of Finance (major in Financial Planning)
La Trobe University*

Bobbin Head Cycle Classic



Autumn dawned, and it was time to get the bikes out to the hills again.

For the third consecutive year, a group of cycling enthusiasts represented Platinum Asset Management to take part in the Bobbin Head Cycle Classic, a fundraising event organised by The Rotary Clubs on Sydney's North Shore to help local charities. More than \$200,000 has been raised so far this year!





"I'm flexible. I like to buy low and sell high or buy high and sell higher."

Notes

1. The investment returns are calculated using the relevant Fund's unit price and represent the combined income and capital return for the specified period. They are net of fees and costs (excluding the buy-sell spread and any investment performance fee payable), are pre-tax, and assume the reinvestment of distributions. The investment returns shown are historical and no warranty can be given for future performance. Historical performance is not a reliable indicator of future performance. Due to the volatility in the Funds' underlying assets and other risk factors associated with investing, investment returns can be negative, particularly in the short-term.

The inception dates for each Fund are as follows:

- Platinum International Fund: 30 April 1995
- Platinum Unhedged Fund: 31 January 2005
- Platinum Asia Fund: 4 March 2003
- Platinum European Fund: 30 June 1998
- Platinum Japan Fund: 30 June 1998
- Platinum International Brands Fund: 18 May 2000
- Platinum International Health Care Fund: 10 November 2003
- Platinum International Technology Fund: 18 May 2000

(NB: The gross MSCI Index was used prior to 31 December 1998 as the net MSCI Index did not exist then.)

2. The investment returns depicted in this graph are cumulative on A\$20,000 invested in the relevant Fund over the specified five year period relative to the relevant benchmark index as follows (the "Index"):
- Platinum International Fund – MSCI All Country World Net Index (\$A)
 - Platinum Unhedged Fund – MSCI All Country World Net Index (\$A)
 - Platinum Asia Fund – MSCI All Country Asia ex Japan Net Index (\$A)
 - Platinum European Fund – MSCI All Country Europe Net Index (\$A)
 - Platinum Japan Fund – MSCI Japan Net Index (\$A)
 - Platinum International Brands Fund – MSCI All Country World Net Index (\$A)
 - Platinum International Health Care Fund – MSCI All Country World Health Care Net Index (\$A)
 - Platinum International Technology Fund – MSCI All Country World Information Technology Net Index (\$A)

(NB: The gross MSCI Index was used prior to 31 December 1998 as the net MSCI Index did not exist then.)

The investment returns are calculated using the relevant Fund's unit price and represent the combined income and capital return for the specified period. They are net of fees and costs (excluding the buy-sell spread and any investment performance fee payable), are pre-tax, and assume the reinvestment of distributions. Platinum does not invest by reference to the weighting of the Index. Underlying assets are chosen through Platinum's individual stock selection process and, as a result, the Fund's holdings may vary considerably to the make-up of the Index. The Index is provided as a reference only.

3. Geographic exposures (i.e. the positions listed other than "cash" and "shorts") represent any and all of the Fund's physical holdings, long derivatives (stock and index), and fixed income securities as a percentage of the Fund's net asset value.
4. The table shows the Fund's top ten long stock positions as a percentage of the Fund's net asset value. Long derivative exposures are included. However, short derivative exposures, if any, are not.

5. Sector breakdown represents the Fund's net exposure of any and all physical holdings and long and short derivatives (stock and index) as a percentage of the Fund's net asset value.
6. The table shows the Fund's net currency exposures as a percentage of the Fund's net asset value, taking into account any currency hedging.

Disclaimer

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You should read the entire Product Disclosure Statement for the Platinum Trust® Funds ("PDS") and consider your particular investment objectives, financial situation and needs prior to making any investment decision to invest (or divest) in a Fund. You should also obtain professional advice prior to making an investment decision. You can obtain a copy of the current PDS from Platinum's website, www.platinum.com.au or by phoning 1300 726 700 (within Australia), 02 9255 7500 or 0800 700 726 (within New Zealand), or by emailing to invest@platinum.com.au.

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Some numerical figures in this publication have been subject to rounding adjustments.

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About us

Investor services numbers

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Platinum Asset Management is a Sydney-based manager specialising in international equities. The investment team uses a thematic stock-picking approach that concentrates on identifying out-of-favour stocks with the objective of achieving superior returns for our clients. We pay no heed to recognised indices. We aim to protect against loss and will hedge stocks, indices and currencies in our endeavours to do so.

The firm was founded in February 1994 by a group of professionals who had built an enviable reputation. The investment team has grown steadily and Platinum now manages around \$23 billion. Platinum's ultimate holding company, Platinum Asset Management Limited (ASX code: PTM), was listed on the ASX in May 2007, and Platinum's staff continue to have a relevant interest in the majority of PTM shares.

Since inception, the Platinum International Fund has achieved returns nearly twice those of the MSCI All Country World Net Index (A\$)* and considerably more than interest rates on cash.

* Please refer to page 2.



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