

Portfolio value Fund commenced Minimum investment Regular Investment Plan (min.) Income distribution date Unit valuation

Unit prices C Class

Unit prices P Class

\$10.02 bn 30 April 1995

A\$10,000 or NZ\$10,000 A/NZ\$5000 plus A/NZ\$200 mth/qtr

Annual, 30 June Sydney Business Day App - 2.0206 Red - 2.0125 App - 0.9665 Red - 0.9626

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|---|-----------|-----------|--------|
| Performance 1                             |           |           |        |
|   | C Class % | P Class % | MSCI % |
| 1 month                                   | (1.71)    | (1.69)    | 3.84   |
| 3 months                                  | 0.96      | 1.03      | 7.93   |
| 6 months                                  | 2.33      | 2.45      | 10.58  |
| Calendar year to date                     | (1.71)    | (1.69)    | 3.84   |
| 1 year                                    | 11.69     | 11.96     | 26.38  |
| 2 years (compound pa)                     | 1.27      | 1.58      | 13.95  |
| 3 years (compound pa)                     | 9.96      |           | 15.78  |
| 5 years (compound pa)                     | 7.64      |           | 11.84  |
| 7 years (compound pa)                     | 12.58     |           | 15.97  |
| 10 years (compound pa)                    | 8.86      |           | 12.29  |
| Since inception (compound pa)*            | 12.17     | 6.96      | 7.37   |

| Invested positions 3     |        |         |       |            |
|--------------------------|--------|---------|-------|------------|
|                          | Long % | Short % | Net % | Currency % |
| Asia-Pacific             | 45.7   | (7.7)   | 38.0  | 34.8       |
| Australia                | 0.2    | (0.3)   | (0.1) | 0.2        |
| China                    | 5.5    |         | 5.5   | 6.6        |
| China Ex PRC             | 14.2   | (4.3)   | 9.9   |            |
| Hong Kong                | 1.3    |         | 1.3   | 13.0       |
| India                    | 4.2    |         | 4.2   | 4.4        |
| Japan                    | 13.5   | (3.1)   | 10.4  | 20.1       |
| Korea                    | 6.3    |         | 6.3   | 6.4        |
| Thailand                 | 0.5    |         | 0.5   | 0.5        |
| China Renminbi Off Shore |        |         |       | (16.5)     |
| North America            | 27.8   | (6.3)   | 21.5  | 49.1       |
| Canada                   | 3.3    |         | 3.3   | 3.0        |
| United States            | 24.5   | (6.3)   | 18.3  | 46.1       |
| Europe                   | 15.8   | (3.0)   | 12.8  | 15.6       |
| Austria                  | 1.3    |         | 1.3   |            |
| Denmark                  | 0.7    |         | 0.7   | 0.7        |
| France                   | 2.9    |         | 2.9   |            |
| Germany                  | 1.5    | (3.0)   | (1.5) |            |
| Ireland                  | 1.4    |         | 1.4   |            |
| Italy                    | 1.5    |         | 1.5   |            |
| Norway                   | 0.8    |         | 0.8   | 0.9        |
| Switzerland              | 4.1    |         | 4.1   | 1.4        |
| United Kingdom           | 1.8    |         | 1.8   | 3.8        |
| Euro                     |        |         |       | 8.8        |
| Other                    | 0.5    |         | 0.5   | 0.5        |
| Brazil                   | 0.5    |         | 0.5   | 0.5        |
| Sub-Total                | 89.9   | (17.0)  | 72.9  | 100.0      |
| Cash                     | 10.1   |         | 27.1  |            |
| Total                    | 100.0  |         | 100.0 | 100.0      |

Long - 95 stocks, 2 swaps Short - 13 swaps, 4 indices

## Fees

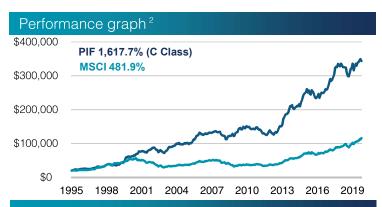
Entry fee

Buy/sell spread 0.20%/0.20%

C Class Investment Management 1.35% p.a. Fee: Investment Performance N/A P Class

Investment Management 1.10% p.a. Investment Performance 15.00% p.a.\*

\*of the amount by which the Fund's return exceeds its index return



| Top ten positions 4              |                      |                 |      |
|----------------------------------|----------------------|-----------------|------|
| Stock                            | Country              | Industry        | %    |
| Samsung Electronics Co Ltd       | Korea                | Info Technology | 4.1  |
| Alphabet Inc                     | <b>United States</b> | Comm Services   | 3.6  |
| Ping An Insurance                | China                | Financials      | 3.5  |
| Facebook Inc                     | United States        | Comm Services   | 3.2  |
| Intel Corp                       | United States        | Info Technology | 2.7  |
| Glencore PLC                     | Switzerland          | Materials       | 2.7  |
| ZTO Express Inc                  | China                | Industrials     | 2.5  |
| Skyworks Solutions               | United States        | Info Technology | 2.4  |
| Itochu Corporation               | Japan                | Industrials     | 2.1  |
| China Overseas Land & Investment | China                | Real Estate     | 2.0  |
|                                  |                      | Total           | 28.8 |

| Industry breakdown <sup>3</sup> |        |         |        |
|---------------------------------|--------|---------|--------|
| Sector                          | Long % | Short % | Net %  |
| Financials                      | 14.6   |         | 14.6   |
| Info Technology                 | 16.1   | (2.1)   | 14.1   |
| Industrials                     | 12.8   | (0.0)   | 12.7   |
| Communication Services          | 12.3   |         | 12.3   |
| Materials                       | 9.8    |         | 9.8    |
| Consumer Discretionary          | 8.7    | (1.1)   | 7.6    |
| Health Care                     | 7.1    |         | 7.1    |
| Energy                          | 4.4    |         | 4.4    |
| Real Estate                     | 2.2    |         | 2.2    |
| Utilities                       | 0.2    |         | 0.2    |
| Consumer Staples                | 1.6    | (2.8)   | (1.2)  |
| Other                           |        | (11.0)  | (11.0) |
|                                 |        |         |        |

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provided as a reference only.
3. The "Long %" is the exposure to long securities and long securities/index derivative positions, the "Short %" is the exposure to short securities and short securities/index derivative positions and the "Net %" is the exposure to In Early a strile expose to find a securities and long and short securities. The exposure as a percentage of the market value of the Fund's portfolio taking into account long and short securities, cash, forwards and long and short securities, findex derivative positions. For the "Industry breakdown", index positions (whether through ETFs or derivatives) are only included under the relevant sector if they are sector specific, otherwise they are included under "Other".

3. and 4. China generally refers to securities or derivatives over securities, which securities are listed on the Shanghai or Shenzhen stock exchange. China Ex PRC generally refers to securities or derivatives over securities, which securities are listed outside of the PRC but provide exposure to PRC companies.

<sup>4.</sup> The "Top ten positions" show the Fund's top ten long securities positions as a percentage of the market value of the Fund's portfolio (including long securities and long securities derivative positions).

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## Market update and commentary

Ahead of the coronavirus outbreak, the year started somewhat anomalously with equity prices rising and bond yields falling. This was against a backdrop of political resolution (trade deal and Brexit) and was in line with our expectations, with economic data generally being encouraging. The initial reaction to the threat of the virus saw equities suffer and bonds continue to march higher (yields lower). With uncertainty around the virus and around the market's<sup>1</sup> response to it, we accelerated the de-risking of the portfolio by reducing our net equity exposure, after a strong run, and ended the month with only 73% net equity exposure.

The portfolio had a disappointing month, down 1.7% in A\$ terms, against a backdrop of a broadly flat global market and a falling local currency. In particular, our Energy & Materials exposures, and our short positions had a combined impact of detracting around 3%.

## The last two years

Over the last two years, a combination of the geographic skew of the portfolio, our risk aversion and the portfolio's exposure to energy and materials, have led to a poor outcome versus both our own expectations and vis-a-vis the market.

The backdrop has been an environment dominated by ultra-low interest rates fuelling fanciful valuations in certain segments (growth and defensives), while economic sensitives appear to be shunned. Momentum as an investment strategy is working generally (buying what is going up, and selling what is going down), yet it is at odds with our philosophy of seeking the out-of-favour. The extreme sector divergence of Information Technology<sup>2</sup> versus Energy<sup>3</sup> summarises this: +8% vs -4% return in January after a year of 47% vs 13% return and a decade of 420% vs 44% cumulative return to December 2019.

To breakdown our returns and understand the underperformance, the three key drivers were:

- Geographic skew. The index bias to the US (at well over 50%) contrasts with our portfolio being dominated by Asia-Pacific and Europe; the reasons have been oft-described. At an index level, Asia<sup>4</sup> and Europe<sup>5</sup>/Japan<sup>6</sup> (both 9% pa) significantly underperformed the World<sup>7</sup> (+14% pa).
- Risk aversion. In addition to avoiding expensive sectors, our short-selling has cost us 2% pa in the last two years, though we made money in the 2018 sell-off before suffering during a strong 2019.
- Energy and materials. Our investments in this area are largely derived from our work on electric vehicles and in a belief that capex is needed in the oil industry. Despite having well-timed our entry to the oil sector generally around 2015-16, in the last two years it has cost us close to 3% pa across this broad group.

The highlights over this period have included: investments in semiconductor stocks (e.g. Intel, Micron, Samsung and Skyworks), increased exposure to the Japanese industrial sector (e.g. Itochu); and ongoing returns from our Chinese leaders despite the 2018 slowdown and trade tensions (e.g. Ping An Insurance and Anta Sports). Interestingly, traditional investment approaches (value/quality) are working in China at a broad level. Alphabet, Facebook and Roche have also been strong.

## Longer term context

Previously, the only other episode of such significant two-year relative underperformance took place in the periods ending between December 1998 and April 1999. Interestingly, the Fund's peak five year outperformance was from March 1999 to March 2004 when the Fund delivered 163% while the market fell 19%, cumulatively led by the unwinding of the technology bubble and its aftermath.

A number of parallels can be drawn between that period and today, particularly the enthusiasm for technology stocks, the bifurcation of valuations in the market, several valuation and sentiment indicators, and observations on the prevalence of loss-making companies coming to market.

A side effect of short-term underperformance is its optical impact on long-term numbers (e.g. 10 years). Two years ago, the Fund's 10 year returns (to 31 January 2018) were 10% pa, against the market's 7% pa. Removing the Fund's strong performance in the GFC and its immediate aftermath from the now 10 year calculation and replacing it with the last two years softness, masks the fact that we had effectively kept up with the bull market until these recent events, despite our more cautious disposition than the market portfolio.

| Metric                              | Platinum International Fund             | MSCI AC World Net Index (A\$)           |
|-------------------------------------|---|---|
| NTM (Next 12 Months) Earnings Yield | 8.5% (Price to Earnings ratio of 11.7x) | 6.2% (Price to Earnings ratio of 16.2x) |
| NTM Dividend Yield                  | 3.0%                                    | 2.9%                                    |
| Price-to-Book-Ratio                 | 1.4                                     | 2.3                                     |
| Enterprise Value-to-Sales           | 1.2                                     | 1.6                                     |

The valuations in the table refer to the long portion of the portfolio, excluding negative net earnings, and using FactSet consensus earnings.

Please visit our website for an update on coronavirus as at 29 January 2020.

https://www.platinum.com.au/Insights-Tools/The-Journal/Update-re-coronavirus

- <sup>1</sup> Market means MSCI AC World Net Index in A\$, source: FactSet.
- <sup>2</sup> MSCI AC World Net IT Index in A\$, source: FactSet.
- <sup>3</sup> MSCI AC World Net Energy Index in A\$, source: FactSet.
- <sup>4</sup> MSCI AC Asia ex Japan Net Index in A\$, source: FactSet.
- <sup>5</sup> MSCI AC Europe Net Index in A\$, source: FactSet.
- <sup>6</sup>MSCI Japan Net Index in A\$, source: FactSet.
- <sup>7</sup>MSCI AC World Net Index in A\$. source: FactSet.